

**PART I**

- 6:00 A.M. Registration  
Amendments of Articles of Cooperation and By-laws
- 7:00 A.M. Thanksgiving Mass.....Rev. Fr. Junar N. Dela Victoria, DCD
- 9:00 A.M. National Anthem..... AVP  
Panumpa sa Kooperatiba..... AVP  
SAMULCO Vision, Mission & Core Values..... AVP  
Welcome Address and Opening Remarks .....Dr. Victor Bonifacio O. Hofileña  
BOD Chairperson
  
- Introduction of Candidates Board of Directors, Audit Committee and Election Committee ....Ms. Erlinda M. Tuble  
ELECOM Chairperson

**PART II**

- 10:00 AM Call to Order..... Dr. Victor Bonifacio O. Hofileña  
BOD Chairperson
  
- Proof of Due Notice and  
Ascertainment of Quorum ..... Ms. Jimilili Marie Y. Chavez  
BOD Secretary

Election of BOD, AC and ELECOM  
Confirmation of the Minutes of the 51st Annual General Assembly

**12:00 NN LUNCH BREAK & CONTINUATION OF ELECTION**

- 1:00 PM Consideration of Reports
  - Joint Report of the BOD and Management
  - Ratification of Board Resolutions 2018
  - Treasurer’s Report
  - Audit Committee
  - Election Committee
  - Report of the External Auditor
  - Report of Other Committees
- Appointment of External Auditor
- Approval of the Annual Budget with Capital Expenditure  
and Social Development Program, Activities and Budget Plan
- Presentation of GA Proposals and Resolutions
- Proclamation of Elected BOD, AC and ELECOM

**A D J O U R N M E N T**

**4:00 PM R A F F L E D R A W**

Masters of Ceremony  
Ms. Liezel Solis & Mr. Francis Macas



# VISION

**A leading world-class savings and credit cooperative of empowered members.**



# MISSION

**To provide excellent financial products and allied services to improve the socio-economic well-being of members.**

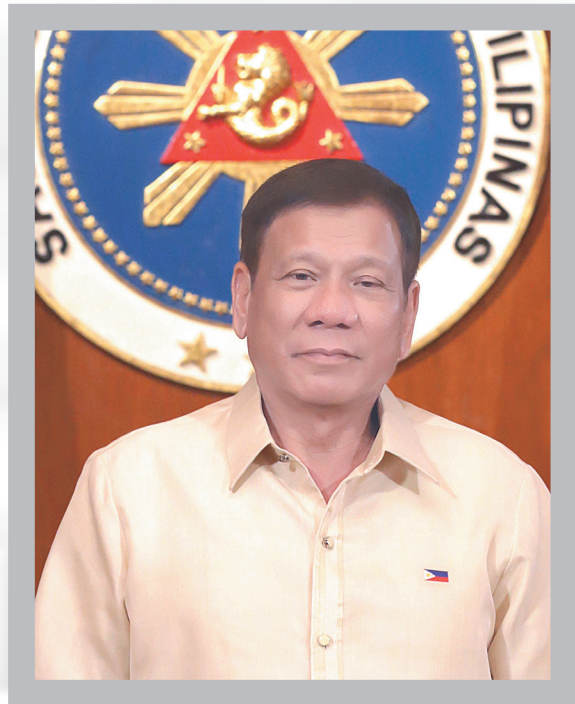


# CORE VALUES

**God Centeredness  
Integrity  
Excellence  
Commitment  
Cooperation and Harmony  
Accountability  
Prudence  
Social Responsibility**



MALACAÑAN PALACE  
MANILA



# MESSAGE

My warmest greetings to the Sta. Ana Multipurpose Cooperative (SAMULCO) as it holds its 52nd Annual General Assembly.

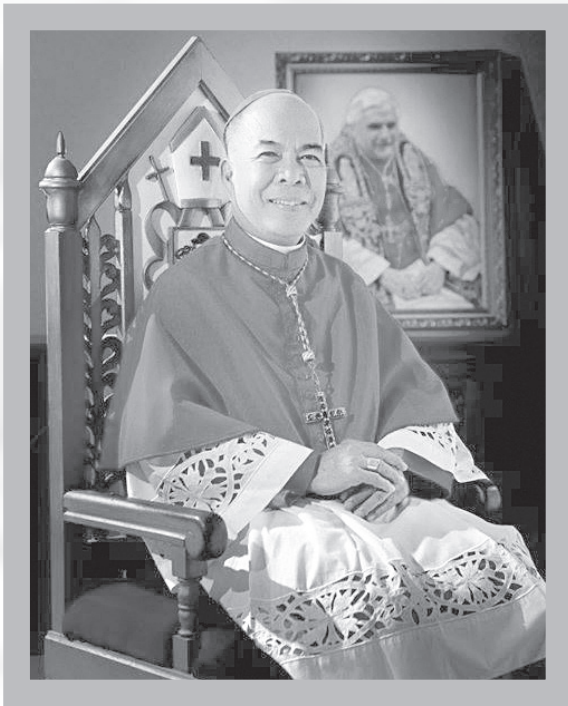
I commend SAMULCO for its enduring commitment to serve as an agent of sustainable growth and prosperity. By providing accessible financial products and allied services that uplift the socio-economic standing of its members, it also helps advance the development of its respective communities in Davao City.

I trust that this occasion will further inspire you to promote viable initiatives that will forge productive partnerships and uphold cooperativism and social responsibility. May the strides you made in the past years empower the members to also contribute in spurring greater progress in the locality.

Together, let us work towards the realization of our shared vision of a better and more comfortable life for every Filipino.

  
**RODRIGO ROA DUTERTE**

MANILA  
March 2019



ARCHDIOCESE OF DAVAO

# MESSAGE

On this Year of the Youth (2019) here in the Philippines, I extend my warm congratulations and best wishes to the members, staff and officers of Sta. Ana Multipurpose Cooperative (SAMULCO) on your 52nd Annual General Assembly in March 2019!

SAMULCO has grown so much - not just in the number of its members but, most importantly, in its commitment to serve its more than 38,000 members.

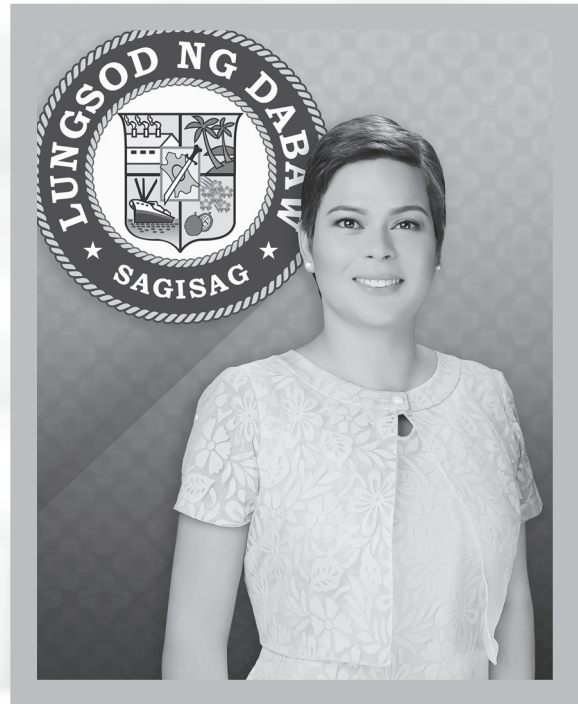
As you gather on this your 52nd Annual General Assembly, I enjoin you on this Era of New Evangelization, to continue to bring the Good News to the poor among us and, by your various faith-in-action activities, touch the lives of those “who have drifted from the Faith and the Church.”

God bless you all

  
✠ **ROMULO G. VALLES, D.D.**  
Archbishop of Davao



Republic of the Philippines  
**OFFICE OF THE CITY MAYOR**  
City of Davao



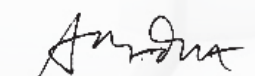
**Madayaw!**

On behalf of the City Government of Davao, I would like to congratulate the officers and members of Sta. Ana Multi-Purpose Cooperative (SAMULCO) on the occasion of your 52nd Annual General Assembly.

It has been more than half a century since SAMULCO was founded and you have managed to stay true to your mission of developing self-reliant members through the provision of quality products and services and continuous education. For all these years, you have been committed in providing for your members' satisfaction and have not faltered in delivering the kind of service expected from you.

Having sustained five decades of prosperity, let this milestone remind you to ceaselessly aspire for success while continually being guided by the principles of transparency and integrity. Continue to place member satisfaction on your top list of priorities and to implement valuable programs to sustain your organization.

Congratulations and more power to SAMULCO!

  
**SARA Z. DUTERTE**  
City Mayor

MESSAGE



## SENATE OF THE PHILIPPINES



Greetings and welcome to the 52nd Annual General Assembly of the Sta. Ana Multipurpose Cooperative!

Fifty-two years is no small feat, and for SAMULCO to have not only lasted but flourished this long is testament to the cooperative's foundational presence in the community of Sta. Ana. As the 38,000-strong cooperative forges its next half-century, I am hopeful that it will continue to grow and find yet more innovative and inclusive approaches to sustainability-not only for its members, but also Sta. Ana in its entirety. Cooperative growth, after all, is not measured solely in anniversaries and in membership statistics; cooperative growth lies in the uplift of an entire community, especially its most impoverished.

I thank SAMULCO for being our partner in helping the Filipino people help themselves. Congratulations on this milestone, and here is to more years of cooperative success! Trust that you have in me an ally in your work toward better communities, and a better Philippines.

  
**HON. JUAN MIGUEL F. ZUBIRI**  
Senate Majority Leader



Office of the President of the Philippines  
**COOPERATIVE DEVELOPMENT AUTHORITY**

<http://www.cda.gov.ph> [Chairman@cda.gov.ph](#) [Philippine Cooperation Page](#) [CDA](#)

Central Office  
827 Aurora Blvd., Service Road, Bigy, Immaculate Conception, 1111 Cubao, Quezon City, Philippines



Warm Cooperative Greetings!

Congratulations to Sta. Ana Multipurpose Cooperative (SAMULCO) on your 52nd Annual General Assembly.

For more than half a century, history speaks how SAMULCO have prospered in ensuring self-fulfillment: in uplifting lives, and in achieving social transformation for its member. I am truly delighted with your success. May the spirit of Cooperativism will always stay alive in each and every heart of your members.

SAMULCO as genuine cooperative with innovative and global cooperative leaders and whose members are united and committed to support each other has exemplified to the highest degree the true essence of service and pro-people enterprise for inclusive growth. I highly commend your advocacy and I hope that triumphs will inspire more people to appreciate and value Cooperativism,

On the same note, the Cooperative Development Authority (CDA) with 16 Regional Offices, is assuring to deliver our strong commitment to give voice to the cooperative sector, especially the ordinary workers and the community, whether they be in private sector or in the government, by providing a model of services and social enterprise that adhere to the universally accepted principles of Cooperativism.

There are now some 28,000 cooperatives in the Philippines with some 14 million members coming from all walks of life who have good stories to tell, of how they have been liberated from the quagmire of poverty be they farmers, fisherfolks, workers, women, persons with disabilities and even former combatants who have left armed struggle to now peacefully working for social justice and equity.

As we continue fulfilling our common advocacy, I look forward to counting more cooperatives like you to rise: to empower people and to help build a better nation.

With our unity and teamwork, we can truly advance Cooperativism for people, planet, prosperity and peace.

Mabuhay and kooperatiba! Mabuhay ang Sta. Ana Multipurpose Cooperative!

  
**ORLANDO R. RAVANERA**  
Chairman

MESSAGES



One of the successes of life lies in versatility, quality and cooperation. With this, you have successfully made it possible for your achievements are the result of your unwavering efforts to sustain this course. A big congratulations to the Sta. Ana Multipurpose Cooperative in celebrating your 52nd Annual General Assembly!

With all these years geared with compassion and unity, your cooperative has truly been an inspiration to the communities in the great city of Davao. The steady encouragement and support of the members, as well as the perseverance of your leaders has been your fundamental characteristic in sustainability and growth and I firmly believe that it will continue to grow in the years to come.

The Sta. Ana Multipurpose Cooperative is a thriving cooperative and I wish that you'll continue working on the coop's growth as it will eventually lead to a better life for, not only the member cooperators, but also the community you serve.

With God's grace and guidance, may you always keep up the good work as I challenge everyone to continue stepping up in offering quality services to secure the cooperative's sustainability and productivity.

The COOP-NATCCO Party will always remain your partner for development. I pray for hope and strength among all of our brothers and sisters in the cooperative movement so that we will have wisdom and strength in carrying out our mandates and responsibilities.

Mabuhay ang kilusang kooperatiba!

  
**HON. ANTHONY M. BRAVO, Ph.D.**

Representative, Coop-NATCCO Party-list



Warmest Cooperative Greetings!

My warmest felicitations to the Members, Officers and Management of SAMULCO.

Cooperatives have been a catalyst of change, engaging the grassroots level, guided by-tested cooperative principles, practices and continuous cooperative education. Co-operative have been partner vehicle of government agencies in local and national units to implement significant programs which identifies to answer the impoverished members and the community.

I commend the 52 strong hold years of SAMULCO. Your cooperative have substantially utilised your assets in diversifying programs and services that leads to improve and develop both social and economic activity of member in the area of operations.

I wish SAMULCO and the 34,000 cooperative members, many more great years to come and may you continue to inspire other cooperatives to provide viable and sustain-able programs, towards job creation and poverty eradication.

Congratulations and Mabuhí Kitang Tanan!

  
**HON. SABINIÑO S. CANAMA**

Representative, Coop- NATCCO Partylist

MESSAGES



My warmest greetings on behalf of the Cooperative Development Authority-Davao Extension Office to the officers and members of Sta. Ana Multi-Purpose Cooperative in celebration of its upcoming 52nd Annual General Assembly.

Your cooperative has been an exemplary cooperative in the region wherein you are able to live up to the expectations of your members. Indeed, lives have been changed through economic, social and political will of the people that have been empowered through all those years.

Our Theme for 2018 Cooperative Month Celebration, "Cooperatives: Partners for Building Resilient and Empowered Communities towards a Better and Stronger Philippines" is a strong affirmation of our role as influential partner in community development and nation building. We have cultivated sense of solidarity in the community and that it is very important in people empowerment. Let us continue to uphold the spirit of cooperativism and carry on the title of being a practical vehicle for promoting self-reliance and harnessing people power towards attainment of economic development and social justice.

Mabuhay ang SAMULCO and God bless you more!

  
**ELMA R. OGUIS, CSEE**  
Regional Director



**City Cooperative Development Office**  
3rd Floor, City Hall Annex Building  
113 A. Pichon Street, Davao City  
Tel. Fax / Phone Nos.: 225-0393, 225-1346



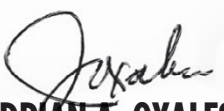
Warmest greetings and congratulations on your 52nd Annual General Assembly!

On the onset, let me share the idea that organizational maturity, progress and success are not governed by number of existence in years. Many cooperatives have proven this wrong. Some had these indicators early, others had them later. What could be the common success denominator remains to be explored and challenged.

In your case, you have all these now. As an organization, you are relatively very ripe in age. Obviously, your achievements speak of your leadership in the City's cooperative sector; all these years, it could be declared that you have achieved leveled-up growth and success in being instrumental to the socio-economic growth of your members and communities.

Moving on, your present leader-status practically will always be challenged. At this juncture, I encourage you, time and again, to continue that enduring desire to sustain and go beyond what you have and where you are now: soar higher on a wider economic wing-span over greater growth fields for the benefit of more members and communities.

Cheers and good luck for more successful future endeavors!

  
**ADRIAN A. OXALES**  
Officer-in-Charge

MESSAGES





Congratulations to Sta. Ana Multi-Purpose Cooperative on its 52nd General Assembly with the theme “SAMULCO Towards a Sustainable & Better Community.”

It is clear that your emphasis is on service, empowering members and transforming communities towards building a better world. Armed with the learnings from the challenges your co-op has faced, it is optimistic that you are ready to face the new digital age, then, you can move forward.

With Government’s thrust toward Financial Inclusion, we suddenly find the market crowded with competitors using technology to provide financial services to the Filipino public even in the farthest corners of the country. This, we find, that cooperatives must not only be safe and sound, for the time has come that we will all need technology to serve our members well, especially the younger generation.

Flourishing in a digital economy requires not just the appropriate technologies; we need to have the necessary digital mindset.

Co-ops should claim their space in the digital world. This requires greater cooperation among cooperatives so that shared services are available and cooperatives, both big and small, will have the capacity to offer the same technologies for the convenience of the members.

We thank Sta. Ana MPC for continuing to be an active member of NATCCO Network.

As SAMULCO moves to the next level in the coming years, be assured that your NATCCO Network will always be at your side, providing cutting edge services that will enable you to better serve your members and put you above the competition.

With you in advancing co-operation . . .

  
**SYLVIA OKINLAY-PARAGUYA**  
 Chief Executive Officer

Our heartfelt greetings to the Sta. Ana Multi-Purpose Cooperative (SAMULCO) on your 52nd General Assembly.

For more than five decades now, you have faithfully embodied what co-operativism is about: helping people help themselves. Because of this, you have undoubtedly imprinted an unforgettable and tangible mark in your members’ lives and the society, a far-reaching impact that will certainly last for many more years.

Together with your members, you braved the challenges but rose above the mand still provided the best that they deserve. You would not have reached this far had you not eagerly and faithfully put the mat the center of everything you do. That dedication is truly worthy of honorable recognition.

Hence, your theme, “**SAMULCO towards sustainable and a better community**” is fitting to describe your desire to constantly improve and innovate your services for the benefit of your members.

MASS-SPECC is both proud of you and we are honored to have journeyed with you. May your fervent desire to serve the community always be kindled, and keep moving you to be an inspiration for many others.

Together, let us keep sharing and growing in this pursuit of a better quality of life for the members and the movement.

More power, SAMULCO!

  
**BERNADETTE OLANDRIA-TOLEDO, CPA**  
 Chief Executive Officer

MESSAGES



## STA. ANA MULTIPURPOSE COOPERATIVE

# MESSAGE

Maayong buntag and welcome Samulco on our 52nd GA.

For half a century, SAMULCO was blessed and survived the political, economic, administrative and financial downturn that showed our resiliency. Daghang salamat to the Officers, Management and most importantly our ever loyal and persevering members of SAMULCO.

May I congratulate everyone for the year 2018, a year that was blessed and unexpectedly surpassing records in our history as it is considered a template and model of a teaching institution as a highlight for other cooperatives to emulate.

We have the highest Net Surplus at P61.2M as well as the Total Asset in our history and most importantly the highest returns of Interest on Share Capital (Dividend) at ₱7.78 despite of the Average Inflation Rate of 2018 at 5.2%

Furthermore, the Management team and hardworking Officers miraculously lowered the delinquency rate to a single digit figure of 9.85% compared to last year of 16.62%. In addition, the delinquent amount also went down from P81.6M to 70.5M.

Our Total Asset grew by 18.11% compared to last year thereby giving us a figure of ₱1.374B. Members growth was not impressive, nevertheless the compliance, quality and patronage of our services were exemplary. We have now 35, 389 members at the end of our fiscal year. With the improving and growing financial well being of our Cooperative, we could better serve and help our members to cater to their increasing financial needs thus, conciding with the theme for our 52nd General Asembly "SAMULCO towards Sustainable and a Better Community".

And lastly, may I personally thank SAMULCO Members for their undying commitment and support in helping the cooperative journey through tough times. And let us not forget for the blessings we have received from the Divine Providence and our patron St. Anne.

Mabuhay ang SAMULCO!

**VICTOR BONIFACIO O. HOFILEÑA, MD FPCS FPATACSI**  
CHAIRPERSON SAMULCO  
2018-2019

# BOARD OF DIRECTORS



**Dr. Victor Bonifacio O. Hofileña, FPCS/FPATACSI**  
CHAIRPERSON



**Joselito O. Santillan**  
VICE-CHAIRPERSON

## MEMBERS



**Gina Mae C. Candelario, CPA**



**Carolina G. Carumba, MAT**



**Jose P. Castillo, Jr., MA.Eco.**



**Gloria P. Dagatan, RGC**



**Merlina A. Encarnacion**



**Felicitas H. Gil**



**Rey D. Labasano, LI.B.**



**Daisy T. Obero, CPA**



**Ricardo P. Pastera**



**Eduardo D. Saladas**  
TREASURER



**Jimilili Marie Y. Chavez**  
SECRETARY

AUDIT COMMITTEE



(L-R): Milagros O. Antipuesto; Bernardita Q. Burgos; Norma T. Norma T. Garcia; Cynthia A. Lisondra, CPA and Plinia A. Manugas, CPA (not in photo)

ELECTION COMMITTEE



(L-R): Corazon P. Ingking; Nilda B. Siarot; Larry P. Esparis; Carmelita L. Medel; Erlinda M. Tuble

CREDIT COMMITTEE



(L-R): Dorotea C. Galan; Judith B. Iguanon; and Mauricia A. Gonzales (not in photo)

EDUCATION COMMITTEE



(L-R): Ma. Raquil U. Braganza; Joselito O. Santillan; and Annabelle O. Opamin, CPA

ETHICS COMMITTEE



(L-R): Fernanda V. Bañes; Richard P. Manapol (RCE); and Dr. Jeanie E. Himagan (not in photo)

GENDER AND DEVELOPMENT COMMITTEE



(L-R) Aireen B. Lee; Dr. Victoria T. Pre; Rey D. Labasano, LI. B; and Gloria P. Dagatan, RGC

MEDIATION-CONCILIATION COMMITTEE



(L-R): Raquel Q. De Ramos; Jose J. Gonedá; and Milagros Cecilia C. Avelino

NOMINATION COMMITTEE



(L-R): Ruel S. Ricabo, RCE; Jose P. Castillo, Jr. MA Eco; and Reynaldo Sajolan (not in photo)

**TOP MANAGEMENT**



(L-R): Standing - Mark Bryan Borinaga; Jojean Ranario; Francis Macas; John Mark Limbago; Pastor Gener Meneses; Christopher Onse; Joseph Anthony Alaba. Sitting- Agnes Butong; Arlinda Mantalaba; Tita Yuson; Ruel Ricabo; Clarisse Borja; Mel Joy Salazar; Nichelle Villegas (Not in photo); Jonathan Calacat; Alexis Nierves; Jonalyn Melon; Jerold Orjaliza

**CENTRAL OFFICE ADMIN**



(L-R): Standing- Judems Daub; Clemel Tabanao; Carlos Moral, Jr.; Jayson Lagare; Ronald Silaya Jr.; Reygie Udarve; Ritchan Masibay; Henry Burlas; Gefrey Adobo; Philip John Serafica; Glean Dungog, Jr.; Mark Bryan Borinaga; Joseph Anthony Alaba; Jan Michael Buladaco; Pastor Gener Meneses. Sitting- Jealene Bautista; Angelou Pepito; Chelsi Jajalla; Arlinda Mantalaba; Tita Yuson; Ruel Ricabo; Clarisse Borja; Mel Joy Salazar; Aireen Lee Buenaflo; Ma. Corazon Ayudante. (Not in photo): Jonalyn Melon; Alexis Nierves; Jimilili Marie Chavez; Reeshon Duron

**CENTRAL OFFICE OPERATIONS**



(L-R) Standing: Roque Anthony Unsad; Geovanni Gumapac; Alpe John Bakiki; Raymond Morales; Freddie Patria; Luis Sanchez; Charlito Balaga; Cyrill Magaoay; Joshua Gabriel Pichon; Vergel Villanueva; Dionard Daiz; Rey Genobiagon; Jonathan Buntog; Fernan Bentic; Ian Christian Apsay; Rhomel Jay Ramon; John Anthony Sumile; Roget Lyn Fandialan; Orlie Eduque; RB Joy Demaulo; Emmanuel Donato Talili; Gary Camacho; Jayson Babuyo. Sitting- Orly Varquez; Guide Cris Tangonan; Armando Sinoy; Roxan Banagua; Michiel Roa; Tita Yuson; Ruel Ricabo; Kristine Quio, Enally Garcia; Lenie Cubar; Reeshon Duron; Antonio Limen; Jessie Lacap

**REMEDIAL MANAGEMENT UNIT**



(L-R) Standing: Welingbert Harder; Dennysam Bacalso; Judith Lugas; Marjun Viña; Klim Dapitanon Sitting (L-R); Cesar Datulayta; Irene Salvaleon; Jojean Ranario; Ederlyn Damaulao; Rey Suminguit.

## MONTEVERDE BRANCH



Standing (L-R): Cristy Marie Ceniza; Chenny Lou Enieses; , Shaine Diokno; Catherine Bunga; Rolan Besinga; May Ann Salugao; Sheila Mae Lebaste; Veronica Didal; Sherinmae Truya. Sitting: Sheryl April Lorraine Pendon; Nancy Posas; Darren Jay Ochia; John Mark Limbago; Roberto Becerra Jr. ; Cherielyn Lopez; Mary Grace Cahulogan. (Not in photo) Roselle Calibo.

## MATINA BRANCH



Standing (L-R): Jeanalyn Baltonado; Cristopher Onse; Junnie Ringcunada; Arnold Angelia; Wilma Chavez. Sitting: Shiela Agduyeng; Emily Salvacion; Jossie Jadillo; Christine Angel Beciera.

## PANACAN BRANCH



Standing (L-R): Ivory Mae Anub; Joylene Geromo; Felix Pantojan; Reynante Canque; Mermar Aton; Cynilou Alvarez; Joan Carol Cay. (Not in photo): Jonathan Calacat; Rose Ann Omandac

## PUAN BRANCH



Standing (L-R): Devenmie Galan; Joselito Camangyan, Jr.; Francis Macas; Zosimo Ganda; Kristal Princess Imperial. Sitting- Madilyn Salinas; Lizyl Solis; Angelina Senadon.

## BUHANGIN BRANCH



Standing (L-R): Jessie Coloma; Michelle Pulvera; Wennacel Ricafort; Natasha Marie Gatchalian; Jackelou Camacho; Mary Joy Mabua; and Richard Aparri

## CALINAN SATELLITE OFFICE



(L-R): Julie-Ann Machutes; Michael Maslog; Charity Hope Miro

## PANABO SATELLITE OFFICE



(L-R): April Nierras; Emie Tubongbanua; Archery Lumain.

## BUYING CLUB



Standing (L-R): Gemma Deocampo; Ma. Reignsel Angelica Manalo; Elaisa Daiz; Monaliza Tamparong; Mary Gold Facinabao. Sitting: John Clarito Torregosa; Nichelle Villegas; Tiffany Albino; Jayson Jumawan. (Not in photo): Mark Joseph Ulanday.

## POLYCLINIC AND DIAGNOSIC CENTER



(L-R): Reabie Alas; Honey Jean Estrada; Agnes Butong; Mark Anthony Venturillo; Clarisse Maye Bajao; Karren Mae Comisio; Jean Salarda



# HIGHLIGHTS OF THE 51<sup>st</sup> GENERAL ASSEMBLY RESOLUTIONS WITH REMARKS

Resolution	Remarks										
1. Adoption of the Electronic Voting which shall take effect in the 51 <sup>st</sup> General Assembly.	Implemented during the 51 <sup>st</sup> GA										
2. Approval of the amendment on G.A. Resolution No. 009-2017, allocation and distribution of net surplus for the year ended 2017.  Whereas, the cooperative shall re-allocate the audited net surplus as follows:	Implemented										
<table border="1"> <thead> <tr> <th>FROM</th> <th>TO</th> </tr> </thead> <tbody> <tr> <td>12% Reserve Fund</td> <td>13% Reserve Fund</td> </tr> <tr> <td>7% for Land and Building</td> <td>7% for Land and Building</td> </tr> <tr> <td>3% for Community Dev. Fund</td> <td>4% for Community Dev. Fund</td> </tr> <tr> <td>8% for CETF</td> <td>6% for CETf</td> </tr> </tbody> </table>	FROM	TO	12% Reserve Fund	13% Reserve Fund	7% for Land and Building	7% for Land and Building	3% for Community Dev. Fund	4% for Community Dev. Fund	8% for CETF	6% for CETf	
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3. Approval of the distribution of Net Surplus for 2017.  Amounting to a net surplus of P50,037,645.00 for the year ending December 31, 2017.	Implemented  Savings and Credit –April 13, 2018.  Buying Club – May 15, 2018.  Polyclinic – May 28, 2018.										
4. Approval of the establishment of the Corporative pursuant to G.A. Resolution No. 017-2017.  SAMULCO intends to expand its operations to maximize it potential to provide members a better return without sacrificing the tax exemption status.	On-process										
5. RESOLVED, to give moratorium to members whose share capital is below P3,000.00, to comply the required share capital which shall take effect January 1, 2019.  Non-compliance of this resolution, the member will be considered as Non-Migs.	Implemented										
6. RESOLVED, to approve the revision in the qualification for SAMULCO Loyalty Awardee:	Implemented										
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3. Patronizes savings and credit and either one of the Buying Club or Polyclinic products and services	Must not be delinquent as of December 31 of each year.										
7. Approval of the Proposed Amendments on Articles of Cooperation and By-Laws.	To be reconsidered for the 52 <sup>nd</sup> GA										
8. Approval of the continuous plebiscite/referendum for the amendments on Articles of Cooperation and By-Laws	To be implemented until the amendments of by-laws will be reconsidered by the GA										
9. Approval of the continuous assembly per cluster starting 2019 General Assembly.	To be approved 2019 GA										

# SUMMARY OF SIGNIFICANT BOARD RESOLUTIONS IN 2018

DATE	BR#	RESOLUTION
1/27/2018	024-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve in principle the proposed adjustments of Honoraria for SAMULCO Officers to take effect after the General Assembly.  WHEREAS, the design of this Honoraria Structure is anchored on the gap difference between officers.
1/27/2018	027-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to approve the Proposed Revision on Loan Product Features of Providential Regular Loan and Self Reliant Loan against Deposits, as presented by Credit Committee with details.
4/18/2018	150-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the proposal of one architectural firm and proceed with the renovation of SPDC Building, as suggested by the SPDC Committee Overseers.  WHEREAS, to erase any doubts and allegations, the committee shall submit supporting documents as evidence that Architectural Firms were approached but did not submit their proposal due to the limitation of the budget.
4/24/2018	174-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to approve and release the amount of P250,000.00 or 50% of the 1% share of SAMULCO Foundation, Inc. in SAMULCO Net Surplus, to be taken from Community Development Fund (CDF).
4/24/2018	197-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to approve the acquisition of Tacunan Property with TCT No. which consists of 2 hectares per title with a selling price of P450.00 per square meter, totaling to 27Million  RESOLVED Further, to authorize BOD Chairperson Victor Bonifacio O. Hofileña, M.D. to sign the Deed of Sale pertinent to the acquisition of property.
5/24/2018	238-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to adopt the Koop Kapatid Program of Cooperative Development Authority (CDA) wherein SAMULCO being a Big Koop intends to help a small non-compliant Koop.
6/23/2018	268-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to approve the propose SAMULCO Mini Eco Park at SAMULCO Village in Mintal-Catalunan Pequeno with initial budget allocation of P60,000.00 and P5,500.00 for the tree planting activity.  WHEREAS, the land lies idle and to put in use, it will be converted into an ecological site by planting hardwood trees wherein SAMULCO and the community can benefit.  RESOLVED, Further, that the allocated budget will be taken from Community Development Fund, subject to liquidation.
6/23/2018	269-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to hire the services of AC Joyo Design and Technical Services as the Construction Manager for the Renovation and Construction of New SAMULCO Building with a professional fee of P1,600,000.00.  WHEREAS, the payment for the value engineering saving was haggled to 10% of the total project cost savings after value engineering, gross.
6/23/2018	273-2018	RESOLVED, AS IT, IS HEREBY RESOLVED, to hire the services of RM Tinoy Land Surveying and Engineering Services for the proposed SAMULCO village 2 with a total area of 38,799 sq.m. located in Barangay Ula, Davo City for a package charge of P2,300.00 per saleable lot.  WHEREAS, the payment can be done in 3 tranches, to wit:  * 40% of total cost upon start;  * 30% of total cost upon submission to DENR-Survey and Mapping Division for approval;  * 30% of total cost after release of approved survey plan and individual lot technical description.
9/26/2018	419-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the opening up of a Satellite Office located at 2 <sup>nd</sup> floor along the National Highway, Calinan, Davao City with the initial capitalization of P2,000,000.00 (two million pesos), under the management of Matina Branch.

9/26/2018	422-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the revised Implementing Guidelines, Procedures, and Policies for the new BASKUG 365 Packages, as per GA 010-2015, to be effective on October 1, 2018.
10/20/2018	450-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the opening up of a Satellite Office located at Door #3 Anahaw building, Purok Gabi, Barangay Gredu, Panabo City, with the initial capitalization of P2,000,000.00 (two million pesos), under the management of Monteverde Branch.
10/26/2018	454-2018	RESOLVED, AS IT IS HEREBY RESOLVED, not to push through the buying of Aklan property based on the following reasons: <ul style="list-style-type: none"> <li>• The Aklan lot owners could not request for the issuance of the Special Power of Attorney which is needed as one of the legal requirements;</li> <li>• The Aklan lot owners would like to receive the whole amount of payment for the property, instead of having the percentage of the whole amount;</li> <li>• The Aklan lot owners have already pulled-out due to time delay;</li> <li>• Based on these arguments stated;</li> <li>• Based on the recommendation of the legal counsel.</li> <li>• Deficiency of Documents</li> </ul>
11/17/2018	502-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to confirm the awarding of winning bidder Miljo Construction and Supply, Inc as the official contractor with a budget of 71 million for the project cost for the 5-story building in SAMULCO Main Branch, as recommended by Bids and Awards Committee.  WHEREAS, the demolition of the SAMULCO Main Branch building will be within the month of November 2018.
11/26/2018	513-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the additional investment of Common Share Capital with Cooperative Insurance System of the Philippines (CISP) in the amount of Two Million Pesos Only (P2,000,000.00).
11/26/2018	516-2018	RESOLVED, AS IT IS HEREBY RESOLVED, to approve the selling to Miljo Construction and Supplies the demolished materials of the SAMULCO Buying Club building with an amount of P100,000.00.
11/21/2018	547-2018	RESOLVED AS IT IS HEREBY RESOLVED, to approve the criteria of Members in Good Standing (MIGS) entitled to vote as follows: <ol style="list-style-type: none"> <li>1. Must have paid the subscribed Share capital of P3,000 and complied the P240 Continuous Capital Build-up every year</li> <li>2. Reference: GA Resolution No. 020-2018; Art. of Cooperation and By-laws</li> <li>3. Must have contributed to mandatory Dayong contribution within the year and maintained Dayong Fund Reference: GA Resolution No. 016-2017</li> <li>4. Must have paid Baskug 365 contribution for the year Reference: GA Resolution No. 026-2015</li> <li>5. Must have patronized at least two (2) SAMULCO products and services: Savings /Time Deposit, Loans, Buying Club, Polyclinic and Diagnostic Center Reference: GA Resolution No. 011-2014</li> <li>6. Not delinquent in payment of the loan and other financial obligation to SAMULCO as of December 31, 2018. Reference: GA Resolution No. 017-2018</li> </ol> <p>RESOLVED FURTHER, these criteria will be applied during the 52<sup>nd</sup> General Assembly 2019.</p>

# SOCIAL DEVELOPMENT PROGRAM, ACTIVITIES AND BUDGET PLAN

## Year 2019

Program	Objectives	Activities	Budget
Business Development Services	Assessment and coaching for members and non-members in business enterprises	Partnership with DTI; Organize trained members and non- members of SAMULCO who availed livelihood trainings and Financial Literacy	139,000.00
A. Livelihood and Entrep. Training	To develop life skills to members and non members	Conduct trainings for a. Hair Cutting b. Massage therapy c. Hand and Foot Manicure/Pedicure d. Masonry, carpentry	60,000.00
B. community livelihood assistance	To promote organic, recycled, ethnic enterprises	Organized, women, widowed, senior citizens for livelihood	105,000.00
SKMI Social Project	To give more social impact to the community	Open for SKMI Program Project	50,000.00
Medical Mission	To provide health assistance to our members and non-members	Medical Mission-Baryo Semento (atleast 10 anemic children for vitamins) including operation tuli	50,000.00
Tree planting	To show our care to our Mother Earth and combat global warming	Tree planting during coop month and anniversary and maintenance for SAMULCO Eco-Park	71,000.00
Scholarship	To promote education and equality through scholarship program.	Identify worthy students who are about to graduate.	100,000.00
BRIGADA ESKWELA	To Support all SAMULCO partner schools and community	Giving paints, brushes and lugaw	30,000.00
Financial Literacy Program (Aflatoun and Lab Coop)	To promote samulco advocacy on Financial literacy for Children and adult in the community	1. GA Lab Coop, 2. Aflatoun & Global Money Week, 3. Youth Camp, 4. Leadership Training, Aflatoun Recognition for top savers, 5. Aflatoun Launching and Promotion, 6. Aflatoun Business week, 7. Aflatoun teachers, and principals Christmas giveaways	198,000.00
Community Outreach	Giving support to the civic organization	Christmas give aways to REMASE, Home for the Aged, Balay Dangupan, St. Benedictine Sisters, IP's sector in the community	100,000.00
<b>Total Budget for 2019 Social Development Program</b>			<b>903,000.00</b>

Prepared by:

  
**Jonalyn R. Melon**  
 Member's Care "

Approved by:

  
**Ruel S. Ricabo, RCE**  
 General Manager"

# 52<sup>nd</sup> GENERAL ASSEMBLY JOINT BOARD AND MANAGEMENT REPORT

In behalf of the Board of Directors and Management of the STA. ANA MULTIPURPOSE COOPERATIVE, we are pleased to present to you our 52<sup>nd</sup> General Assembly Annual Report. The journey has been tough for the operation but we are delighted to report to you that we had another year marked by growth, financial gain and benefits to members. The year 2018 cleared the path for us when we successfully hurdled the challenges posed by delinquency problems and opened the door to a more improved, efficient and profitable credit operation - our core business. This gives us the scale to offer our members a much wider range of enhanced services and continued growth as more business opportunities are opened to us.

## FINANCIAL ACHIEVEMENT

Through the hard work and commitment of the officers and management and the support of our members, we are happy to report a net surplus of P61,273,069 net of tax at year end which increased by P11,235,415 or 22.45% higher as compared last year.

We released LOANS in the amount of P1,000,557 which increased by P364,602,206 or 57.33% higher than 2017 releases; achieved through the extensive sales effort of the Branch Managers.

Our DELINQUENCY RATE was reduced from 16.62% to 9.85%, a significant reduction of 6.77% by following stricter prudential standards and efficient credit management. This is translated to a reduction of P10,901,845 in the DELINQUENT AMOUNT. Along this process, the Remedial Management Unit reverted back 161 members from delinquent to MIGS status which had been endorsed for remedial or possible legal action.

We have generated total DEPOSITS of P792,874,998, higher by P148,622,974 or 23% of last year's figure. The SHARE CAPITAL grew to P370,328,636 which increased by 23,586,786, higher by 6.8% as compared last year. These figures are a clear demonstration of the loyalty and trust of our members.

The yield on liquid funds contributed a significant share to our net surplus. Our investment portfolios consist of short-term investments, corporate bonds, mutual funds and deposits in cooperative federations earned P27.5M. SAMULCO Buying Club also posted a gross net sales of P71,289,468 and BASKUG 365 generated gross income of P2,327,425.

The year 2018 closed with total resources of P1,374,149,277 which grew by P210,744,994 or 18.1% growth and total membership of 35,389 or an increase of 978 or 2.9% from 2017.

Interest on Share Capital increased from 7.20% to 7.78% and Return on Assets increased from 4.61 to 4.83% as compared last year.

## KEY RESULT AREAS MATRIX

The table below shows the key result areas of SAMULC's operation.

Key Result Area	2018	2017	Variance		Remarks
			Amount	%	
Total Resources	1,374,149,277	1,163,404,283	210,744,994	18.11%	Increase is attributed to members, deposits and improvement of collection.
Net Receivables	655,733,416	411,975,684	243,757,732	59.17%	Higher release due to sales effort and new loan products. (show money loan, barangay official loan)
Loan Releases	1,000,556,975	635,954,769	364,602,206	57.33%	Higher release due to sales effort and new loan products.
Delinquency Rate	9.85%	16.62%	-6.77%	-40.73%	Intensified collection and monitoring activities and Improved credit management contributed to reduction of delinquency.
Members Deposits	792,874,998	644,252,024	148,622,974	23.07%	Increased is due to continued member's trust and loyalty
Share Capital	370,328,636	346,741,850	23,586,786	6.80%	Increase is attributed to the loan retention from loan releases and new members.

**STA. ANA MULTIPURPOSE COOPERATIVE**

Sales	69,219,122	68,935,433	283,689	0.41%	Increase in sales is attributed to increase of patronization of members and availability of stocks in Buying Club and with the recognition of 16 fully paid memorial lots.
Total Revenue	251,904,226	209,232,314	42,671,912	20.39%	Increase is attributed to the improving collections of loan and other fees from members.
Operating Expenses	190,631,157	159,066,097	31,565,060	19.84%	Increase is attributed to General Assembly Expense, new minimum wage order implemented.
Net Surplus	61,273,069	50,037,654	11,235,415	22.45%	Bulk of the increase is attributable to the recognition of gain from reversal of losses on loan amounting to 8,711,076, service fees from loans amounting to 4,680,979.
Reserves	79,204,867	66,218,716	12,986,151	19.61%	Increase is attributed to the higher net surplus generated in 2018.
Members	35,389	34,411	978	2.84%	Increase is attributed to continued marketing and recruitment activities
Interest on share Capital	7.78%	7.20%	0.58%	8.06%	Because of the higher net surplus
Return on Assets	4.83%	4.61%	0.22%	4.77%	Increase is attributed to the efficient management of funds which yield to higher return

**SOCIAL CONCERN**

While we are proud of our financial accomplishments, our service to members and community remains our main thrust. Our commitment to serve is deeply in-grained to our mission as started by our founders. We continued to provide our service to the community where members and non-members of SAMULCO belong. SAMULCO has been continuously supporting the following programs:

**PROGRAMS**

**No. of BENEFICIARIES**

COLLEGE SCHOLARSHIP	20
MEDICAL MISSION	154
FEEDING PROGRAM	43
BRIGADA ESKWELA	1,035
SPORTS DEVELOPMENT	15
LIVELIHOOD TRAINING	134
OPERATION TULI	76
FINANCIAL LITERACY TRAINING	1,434
SUPPORT TO OTHER INSTITUTIONS	242
Home for the Aged	
Regional Major Seminary	
Benedictine Sisters Mission	
CIC –Balay Dangupan	

**YOUTH DEVELOPMENT**

Aflatoun Program	1,192
Support to Laboratory Coop	2,094

**Continuation**

**DAYONG**

Our mortuary program has provided much needed financial assistance to the beneficiaries of 213 deceased members in the amount of P28, 769,790 and donation of P67, 513 to the 29 deceased non-contributing members. To optimize the benefit of the program, the committee which oversees the DAYONG program is still studying the reduction of the amount of contribution and providing other living benefits to members.

**BASKUG 365**

The P1 a day health care program for members continues to address the need for preventive health care and hospitalization subsidy. It provided 1,893 members of free X-ray and other laboratory procedures; 1,097 members were given free consultations; 591 members availed hospitalization subsidy and 140 members' availed free oral prophylaxis. A total of 5,910 members availed the benefits in the amount of P1, 568,101.32. The fund balance reported a P 3, 366,588.77 at the beginning of the year and a collection of P7, 814,302.02 (From interest on Share/Patronage and new Baskug 365 member), less the availment and the income from Baskug in which at end of the year had a balance of P 7,285,364.50.

**NEW DEVELOPMENTS**

To keep abreast with the digital financial technology, SAMULCO partnered with NATCCO federation in using the Kaya payment platform. Kaya is a joint project of Asian Confederation of Credit Unions ACCU, NATCCO and PF-CCO that aims to improve the efficiency of coops in expanding and delivering financial services to members. With Kaya, on-line payments, money transfer, debit cards, ATM and POS transactions are made possible for members.

The Cooperative Assurance Center has been strengthened and now offering various life and non-life insurance products. Our insurance requirements can now be availed from all SAMULCO branches.

The 5-storey SAMULCO Central Building is under construction with the budget of P70M. The contemporary designed building will house the different offices, equipped with elevator, parking spaces and function rooms. The first phase of the construction is projected to be completed at the end of 2019.

Two areas intended for the subdivision development were already purchased. The first area is located at Bgy. Ula with an area of 3.8 has was bought at P15M. The second area is located at Bgy. Tacunan with an area of 6 has and was purchased at P27M. The subdivision project is one of the businesses under the diversification program under the planned corporation which will be financed by SAMULCO.

Growing our loan portfolio remains our top priority. Lending is still our core business and the the most ideal vehicle to propel financial freedom down to the lowest strata of the society. Coupled with entrepreneurial skills and financial literacy, even those who are financially challenged will be given equal opportunity to improve their lives and contribute for a better community. We are working to introduce new loan products that will address the members' different needs at the lowest possible rates.

With the growth of our cooperative, new doors are opened for us to optimize the use of our resources to venture to other businesses that will provide our members with other essential services and at the same time strengthen the cooperative's financial foothold.

We would like to express our gratitude to the unwavering support and trust of our members. We are also cognizant of the dynamism and commitment of the Board and officers and the hardwork of the Management Team in achieving their goals. Special thanks to Directors Gloria P. Dagatan and Jose P. Castillo, Jr. who are due to retire this year for sharing their time and commitment in serving SAMULCO.

It is our prayer that the progress that is happening in SAMULCO will continue its momentum to make this cooperative even stronger to serve our current and future members.

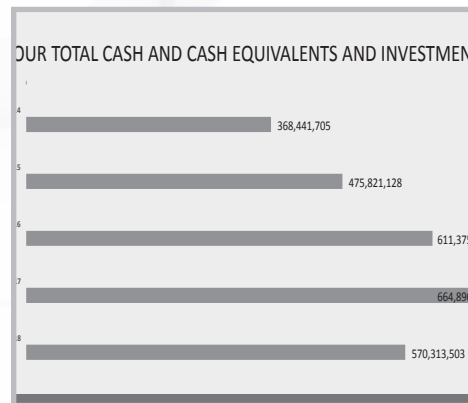
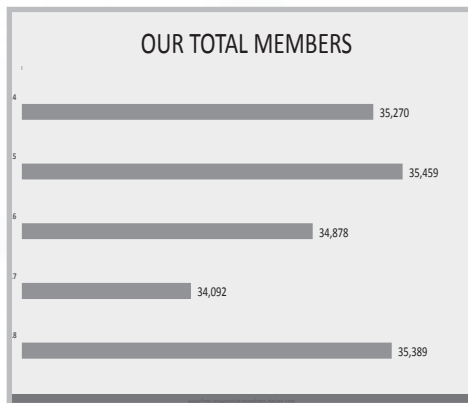
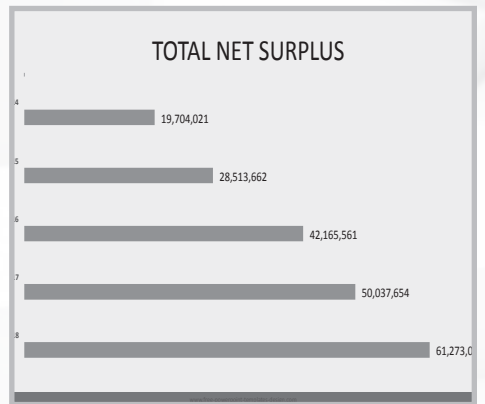
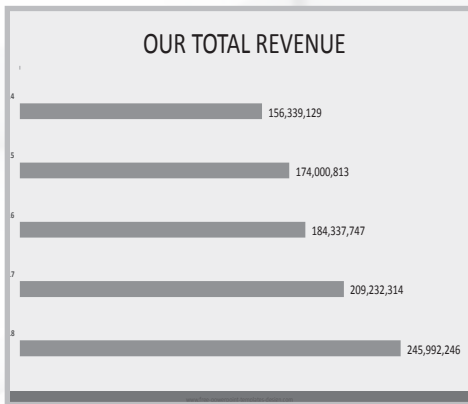
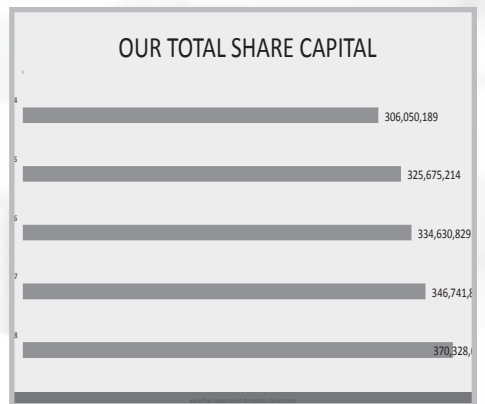
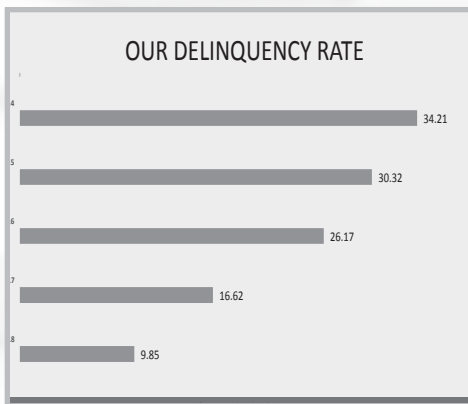
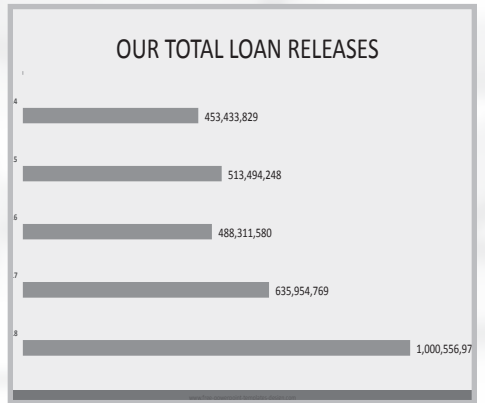
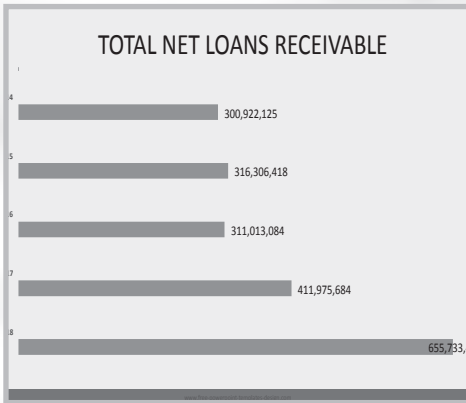
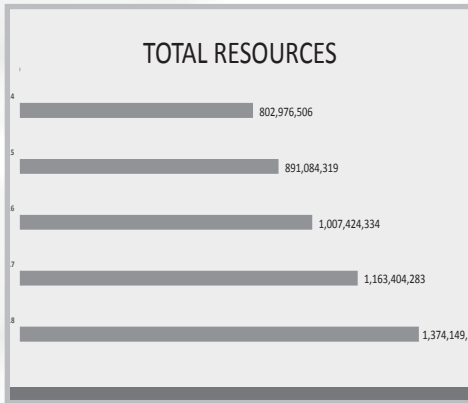


*Ruel S. Ricabo*  
**RUEL S. RICABO**  
 General Manager



*Victor Bonifacio O. Hofileña*  
**VICTOR BONIFACIO O. HOFLEÑA, M.D.**  
 Chairperson of the Board

# FINANCIAL HIGHLIGHTS





# COOP PESOS OF STA. ANA MULTIPURPOSE COOPERATIVE

Non Financial Component	Standard points	Points Eanred	
Organizational Aspect			
Leadership	24	24	
Human Resource Management	13	13	
Members	11	10	
Structure	4	4	
System and Mechanics	22	22	
Total - Organization Aspect	74	73	
Social Aspect	4	4	
Economic Aspect (Adequacy of Internal Control)	22	22	
<hr/>			
Total Non Financial Component	100	99	
Financial Component			
Profitability Performance	25	16	
Isntitutional Strength	20	17	
Sturcture of Assets	25	18	
Operational Strength	30	24	
<hr/>			
Total Financial Component	100	75	
Ratings - SATISFACTORY			
	PTS	Multiplier	Rating
Non Financial	99	35%	34.65
Financial	75	65%	48.75
<hr/>			
Total Points		83.40	Satisfactory

# TREASURER'S REPORT ON LIQUID FUNDS PORTFOLIO

## From January 1 to December 31, 2018

BLOCKING SYSTEM	Beginning Balance January 1, 2018	Ending Balance December 31, 2018	Increase/ Decrease from Jan. 1, to Dec. 31, 2018	Interest Income from January 1, to December 31, 2018
Block No. 1 Operational Funds	P 67,515,460.36	P 117,013,443.01	P 49,497,982.65	P 254,905.19
Block No. 2 Mandatory Reserves	P 74,363,981.15	P 85,748,724.33	P 23,451,673.04	P 3,622,028.97
Land & Building .....P16,373,752.65 Retirement Fund ..... 19,640,391.00 Gen. Reserves Fund .... 46,538,398.90 Com. Devt. Fund ..... 628,400.90 CETF ..... 548,958.89 ..... Total .....P83,729,902.34 Difference ..... 2,018,821.99				
Block No. 3 Contingency Reserves	P 38,216,690.22	P 39,415,077.37	P 1,198,387.15	P 1,466,192.15
Mortuary Trust Fund ...19,276,344.37 Samulco MHCF .....11,326,722.46 ..... Total ..... P30,603,066.83 Difference ..... 8,812,010.54				
Block No. 4 CAPEX for Growth	P 45,000,000.00	P 45,000,000.00	P -0-	P 1,224,000.00
CAPEX for 2014 .... 36,774,001.70 Difference ..... 8,225,998.30				
Block No. 5 Redeployable Funds	P 397,872,339.81	P 252,381,970.84	P ( 145,490,368.97 )	P 16,612,627.53
Add: Investment in Cooperatives	P 70,467,717.04	P 48,937,884.23	P ( 21,529,832.81 )	P 4,694,518.04
<b>Grand Total .....</b>	<b>P 693,436,188.58</b>	<b>P 588,497,099.78</b>	<b>P *( 104,939,088.80 )</b>	<b>P 27,874,271.88</b>
Government Securities	P 226,725,000.00	P 226,725,000.00	P - 0 -	P 6,306,407.50
Corporate Bonds - SMC	P 33,217,500.00	P 58,217,500.00	P 25,000,000.00	P 2,057,950.87
Mutual Fund Investment	P 18,000,000.00	P 31,232,997.24	P 13,232,997.24	P -0-
Investment in Cooperatives	P 319,740,730.28	P 92,059,435.20	P ( 227,681,295.08 )	P 17,974,147.96
Preferred Shares ..... 13,300,090.33 Common Shares ..... 35,637,793.90 Time Deposits ..... 43,121,550.97				
<b>Sub Total - Investment</b>	<b>P 597,683,230.28</b>	<b>P 408,234,932.44</b>	<b>P ( 189,448,297.84 )</b>	<b>P 26,338,506.33</b>
<b>Deposit in Banks</b>	<b>P 79,914,003.64</b>	<b>P 160,621,776.34</b>	<b>P 80,707,772.70</b>	<b>P 1,535,765.55</b>
Savings & Current Acct. . 117,013,443.01 Time Deposit .....				
43,608,333.33				
<b>Sub Total .....</b>	<b>P 677,597,233.92</b>	<b>P 568,856,708.78</b>	<b>P ( 108,740,525.14 )</b>	<b>P 27,874,271.88</b>
Add: Retirement Fund – Insular Life	P 15,838,954.66	P 19,640,391.00	P 3,801,436.34	P -0-
<b>Grand Total .....</b>	<b>P 693,436,188.58</b>	<b>P 588,497,099.78</b>	<b>P *( 104,939,088.80 )</b>	<b>P 27,874,271.88</b>

\* Variance of 104.9M attributed to various show money loan releases availed by members engaged into construction business for the month of December 2018.

Prepared by:

  
**Eduardo D. Saladas**  
Treasurer

Checked by:

  
**Mark Bryan C. Borinaga, CPA**  
Head – Accounting Dept.

Audited by:

  
**Joseph Anthony H. Alaba**  
OIC-Internal Audit

Approved by:

  
**Ruel S. Ricabo, RCE**  
General Manager

# ETHICS COMMITTEE REPORT 2018-2019


Dear Cooperators,

Warm greetings on our 52nd Annual General Assembly. Thank you for this opportunity to serve you and please allow us to share our activities for the past year.

- A. Organizational/Committee Concerns. After all the members of the committee has taken its oath of office, the members undertook the following activities;
1. Reorganization and planning of the Ethics Committee.
  2. Orientation of the Ethics Committee regarding its duties and functions.
  3. Conduct of Regular Monthly Meetings
  4. Review of Board Resolutions based on the Minutes of Regular and Quarterly Meetings from May to December 2018.
  5. Confirmation of all proceedings of Board meetings as within the mandate and regulations of SAMULCO by-laws.
- B. Reports from Audit Committee. For the year 2018, the committee undertook the following activities;
6. Notice to explain to members regarding the double compensation claim of transportation and food allowances during last 51st General Assembly. A clarificatory meeting was conducted on the issue and a recommendation to the management for the resolution of the matter.
- C. Joint Committee Meetings with the Election Committee. Joint meetings and conference were held with the ELECOM and EXECOM after a letter of complaint was filed regarding a possible violation to Article II, #6 of the Amended by laws of SAMULCO.
7. Holding of joint meetings with the Election Committee regarding the possible violation of an Officer to Article II, #6 of the Amended by laws of SAMULCO.
  8. Notice to Explain to the Officer of SAMULCO with the evidences gathered in relation of the possible violation was served.
  9. Holding of joint conference with the members of the Elecom and Execom after receiving the letter of explanation with the concerned SAMULCO Officer.
  10. A conference was held with the ELECOM, EXECOM and the concerned SAMULCO Officer regarding the matter.
  11. Ethics Committee prepared its recommendation to the SAMULCO Board of Directors for the resolution of the matter was completed.

Looking forward to continue serving our cooperative.

Cooperatively yours,

  
**RICHARD C. MANAPOL, RCE**  
Chairperson

  
**JEANIE D. HIMAGAN, M.D.**  
Vice Chairperson

  
**FERNANDA V. BAÑES**  
Secretary

## MEDIATION-CONCILIATION COMMITTEE

It is with a great feeling of joy and satisfaction that we greet the members of SAMULCO on its 52nd General Assembly!

We, at the Med-Con Committee, are pleased to share the following accomplishments, initiatives and activities undertaken during our term of office for the year, 2018-2019:

1. Conduct of Mediation – Conciliation services with member-borrowers with loan defaults on the following months: July, October and November 2018 with 61 attendees all in all, the total obligation of which amounted to P2.5M.
2. Formulation of Standard Systems and Procedures for mediating with member-borrowers with Loan Defaults through the creation of a Technical Working Group initiated by the Med-Con Committee and approved by the BOD on December 15, 2018 per BOD Resolution No. 520-2018.
3. Monitoring of Status of Mediated Accounts in coordination with the Credit Management Department . From July 2016 to December 2018, total amount committed to be paid amounted to P14.5M, of which the total amount collected was P7.7M, with a collection rate of 53%. From July 2018 to December 2018, total amount committed to be paid amounted to P3.2M, of which the total amount collected was P1.9 M, with a collection rate of 60%. Contribution of mediation to the reduction of SAMULCO's delinquency rate was placed at 9.45%.
4. Recommendation to the BOD for Credit Management Department to prepare parameters for accounts which shall be endorsed for mediation, basis for selecting accounts to be mediated had been incorporated in the Standard Systems and Procedures for mediating with member-borrowers with loan defaults.
5. Profile of loan accounts endorsed for mediation were reviewed by the Committee together with Loan Officers, Collection Officer and Team Leaders prior to mediation session.
6. Conduct of Post – Mediation Session Evaluation right after every mediation session to identify its strengths, weaknesses and ways to improve it.
7. Conduct of regular Mediation-Conciliation Committee Meetings of which a total of 15 committee meetings were held within the 10-month period covering May 2018 to February 2019, agenda and minutes of which were all properly documented.
8. Attended 7 trainings and seminars for enhancement of knowledge and skills: Course on Introduction to Compassionate Conflict Management and Institutional Mediation, Seminar-Workshop on Governance and Management Audit, Fundamentals of Cooperatives, Governance and Management of Cooperatives, Gender Equality in Cooperatives, Credit and Risk Management and Financial Management.

Wishing each and everyone every measure of success! SAIL ON SAMULCO!

  
**MILAGROS CECILIA C. AVELINO**  
Chairperson

  
**RAQUEL Q. DE RAMOS**  
Vice Chairperson

  
**JOSE J. GONEDA**  
Secretary

# ELECTION COMMITTEE REPORT

Dear Fellow Cooperators:

Greetings and Congratulations on our 52nd Anniversary!

The Election Committee expresses wholehearted appreciation to the Board of Directors, members of the different Committees, the Management and to the Management Information System (MIS) for the success of the 51st General Assembly Election.

We ventured as approved during the 51st General Assembly into electronic voting with the purpose of easing our election process from the hassles of manual voting. Unfortunately, we met technical problem, so we then opted to the usual manual voting.

We also recognized the unselfish effort and time shared by the Board of Election Tellers (BET) in contributing to the success of the election.

We also appreciate much more the dedication and willingness of all Candidates to be a part of SAMULCO for service sake.

We wish and pray for more years of progress and cooperation.

Cooperatively yours,

  
**NILDA P. SIAROT**  
Secretary

  
**CARMELITA L. MEDEL**  
Member

  
**CORAZON P. INKING**  
Member

  
**ERLINDA M. TUBLE**  
Chairperson

  
**LARRY P. ESPARIS**  
Vice-Chairperson

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## LABORATORY COOPERATIVE (YOUTH COOPERATIVE)

For the past four (4) years of Laboratory Cooperative's existence, it continues to uphold the advocacy of empowering the youth members. Today, this youth cooperative continues to ignite and mold the desires and values of children in becoming wise and responsible savers. SAMULCO Laboratory Cooperative has reactivated 8 private schools and 2 public partners' schools in implementing the child social and financial education program.

The following activities were conducted:

- June 10, 2017- 2nd Laboratory Cooperative General Assembly at 3rd Floor Red Cross Building
- July 1, 2017- Oath Taking of Laboratory Coop Officers
- July 28, 2017- Feeding and Aflatoun Orientation at Holy Cross College of Sasa gym in celebration of our 4rd year Aflatoun anniversary.
- August 10, 2017- Visit the Principal of Exegesis School of Davao
- August 31, 2017- Aflatoun Exegesis Reactivation
- Sept. 9, 2017- DAPRISA- Aflatoun Orientation
- Sept. 29, 2017- Magtuod Aflatoun re-orientation
- October 3, 2017- PWC GPTA Aflatoun Orientation
- October 12-13, 2017- SAMULCO staff/BOD Aflatoun Orientation
- October 14, 2017- Aflatoun Teacher's Training with 54 teachers
- October 27, 2017- Talomo National High School Teacher's Orientation for 70 teachers
- November 10, 2017- Teachers/Student Aflatoun Orientation at Good Soil Academy
- November 11, 2017- Aflatoun Orientation-Reactivation at St. Francis Xavier Learning School
- November 15, 2017- Teachers/ Students Aflatoun Orientation at Antonio Pichon ES-Tibungco
- November 16, 2017-Sending Aflatoun invitations to Magtuod ES and Assumption College of Dvo.
- November 17, 2017- Parents-Aflatoun Orientation at Talomo National HS-Annex
- November 22, 2017- Aflatoun Launching at Antonio Pichon Elementary School-Tibungco
- November 25, 2017- SAMULCO joined Pa"meal"ya Day at Talomo NHS-GPTA Meeting
- December 5, 2017- Antonio Pichon ES-MOA Signing
- December 28, 2017- Giving of Christmas gift packs to 12 principals and 14 teachers Aflatoun Coordinators

At year-end 2017, Laboratory Cooperative, Aflatoun and kiddies savings reached 5,173 total number of savers with a total of 8,198,517.74 savings portfolio. It has a total of 231,287.92 share capital accounts. We continue to encourage those members who are above 18 to become regular members of the guardian cooperative, SAMULCO.

  
**Ms. Gloria P. Dagatan, RGC**  
Chairperson

  
**Mr. Ricardo P. Pastera**  
Vice-Chairperson

  
**Ms. Jonalyn R. Melon**  
Member Care and Youth Coordinator

# CREDIT COMMITTEE REPORT

Warm Greetings to our Dear Cooperators,

The year 2018 was full of challenges and hardwork. With the full support of the Board of Directors and Officers to the management and Staff, members' patronization and most of all with Gods' Divine intervention we were able to successfully achieve the targeted goals.


Credit Committee plays as partner of the Credit and Collection operations. Among our accomplishments were:


- Revision of the Credit and Collection Policies as needed.
- Reviewed the different loan products and ensured that it will cater to the needs of our members.
- Visited members for collection and validation of collaterals
- Reviewed the processing of loans to give efficient service to our members
- Validated the accounts recommended by management for involuntary terminations
- Reviewed the regular Providential Loans and Self-reliant Loans

Operational highlights for this year include the increase in loan releases and portfolio and the favorable decrease in delinquent amount. SAMULCO hit the P1Billion mark for loan releases. It grew by 57.33% from 2017. Loan Portfolio also increased from P411.98 Million to P655.73Million. Meanwhile, delinquent amount reduced from 2016's P105.11M to P70.76M at the end of 2018. SAMULCO also achieved the single digit delinquency rate of 9.85%.

Congratulations and Happy 52nd Annual General Assembly! Mabuhay SAMULCO and continue to soar high!

  
**Mauricia J. Gonzales**  
 Chairperson

  
**Dorotea C. Galan**  
 Secretary

  
**Judith B. Iguianon**  
 Vice-Chairperson

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# NOMINATION COMMITTEE REPORT

To Our Dear Fellow Cooperators,  
 Greetings on our 52nd General Assembly!

The Nomination Committee in close coordination with the Election Committee and with the assistance of the Management worked together to select among the members the qualified men and women who have the capability and willingness to fill in the Elective and Appointive positions to serve to compose the roster of officers and carry out their duties and functions.

Through this report, we are also sending the invitation for all members who have the heart for service and volunteerism to serve as SAMULCO officers.

  
**DIR. JOSE P. CASTILLO, JR. M. ECON**  
 Chairperson

  
**RUEL S. RICABO**  
 Member

  
**MR. REYNALDO SAJOLAN**  
 Vice-Chairperson

# EDUCATION COMMITTEE REPORT

Congratulations to all SAMULCO co-operators for another year of success and happy 52nd founding anniversary.

The Education Committee acknowledges that co-operative education played the central role of the growth of our dearest cooperative, SAMULCO. Series of activities were conducted to provide education and training for the members, officers, management and employees as vehicle to contribute effectively to the development of our dearest SAMULCO. We present to you below the seminars and trainings conducted for the calendar year 2018.

PMES	MONTEVERDE			MATINA	PANACAN			PUAN			BUHANGIN			CALINAN	TOTAL
	M	F	TOTAL		M	F	TOTAL	M	F	TOTAL	M	F	Total		
NO. OF PARTICIPANTS	426	477.0	903	448	178	134	312	184	245	429	136	246	382	63	2,225
APPROVED APPLICATION REGULAR	375	470.0	845	341	147	129	276			298	153	205	358	24	1,866
TRANSFER OF ASSOCIATE TO REGULAR			18	14	1	2	3			4		71	71	0	107
TRANSFER IN FROM OTHER BRANCHES			118	56	3	6	9			4		18	18	13	209
TOTAL APPROVAL/TRANSFER			118	56	3	6	9			4		18	18	13	209
YTD TOTAL MEMBERSHIP			25,914	4,924			3,049			2,634	1,994	1,994	76	35,542	
% APPROVED/NO. OF PARTICIPANTS			94%	76%			88%			69%	83%	83%	38%	84%	
% APPROVED/YTD MEMBERSHIP			3%	7%			9%			11%	10%	10%	32%	1%	

**MEMBERS TRAINING- OWNERSHIP**

BRANCH	MALE	FEMALE	TOTAL
MAIN OFFICE	402	883	1285
MATINA BRANCH	87	272	359
PUAN BRANCH	95	195	290
BUHANGIN BRANCH	85	165	250
PANACAN BRANCH	138	228	366

**SPIRITUAL**

DATE	VENUE	NO. PARTICIPANTS		
		M	F	Total
8/4/18	Benedictine Retreat House	4	7	11
8/11/18	Benedictine Retreat House	4	13	17
8/18/18	Benedictine Retreat House	2	3	5
<b>TOTAL</b>		<b>10</b>	<b>23</b>	<b>33</b>

TITLE OF SEMINARS	DATE	OFFICERS			MANAGEMENT			RANK AND FILE			TOTAL NO. OF PARTICIPANTS			CONDUCTED BY
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	
Marketing Intervention	1/ 8-10/ 2018				5	7	12				5	7	12	NATCCO
Data Processing Seminar	1/20/2018							2	11	13	2	11	13	MIS
Governance & Management Audit	5/05/2018	14	15	29							14	15	29	CFC
Fire & Earthquake Drill	6/05/2018							9	10	19	9	10	29	Bureau of Fire
Product Orientation	7/17/2018					6	6		14	14		20	20	CLIMBS
Fundamentals of Cooperative	8/21-22/2018										12	16	28	
Governance & Management of Cooperative	8/26-27/2018										14	15	29	SAMULCO GAD committee
Risk & Management	11/24/2018	4	18	22	1	1	2	1	3	4	6	21	27	CFDC
Training Workshop for pollution Control Officers (Series 1 & 2)	2/19-23/2018				1		1				1		1	NATCO
FS preparation for SME's	2/23-24/2018				1		1	1		1	2		2	PICPA
Philippine Disaster Risk Reduction & Mgt (PDRRM) Act #2010	03/02/18				1		1				1		1	People-based Mindanao Disaster Risk Reduction Network, Inc.
Orientation on Governance & Mgt. Audit Report and CDA Updates	3/22/2018				1		1	1		1	2		2	CUDC
Philippine Blood Services Program, transfusion transmissible infections and the the importance of donor recruitment, selection, counselling and donor	04/07/18								1	1	1		1	PAMET
3rd National Summit on Gender Development (GAD) in cooperations	4/3-5/2018		1	1					1	1	2	2	2	GERC Inc., CEBU CITY
Hepatitis B in the Workplace	04/04/18								2	2	2	2	2	DOH
1ST 2018 MASS-SPECC Ownership Meeting	4/24-25/2018	1	1	2				2		2	2		2	MASS-SPECC
Lakbay-Aral	6/4-8/18	3	2	5	11	1	12				4	13	17	NATCCO
Regional Tripartite Wages and Productivity Board	06/06/18					1	1		1	1		2	2	Department of Labor and Employment
Two-day training program on Managing Excess Fund	6/13-14/2018				1	1	2				1	1	2	FPA
Audit Forum	6/21-21/2018	1		1	1	1	2				1	2	3	NATCCO
Every day Project Management	6/22/18				1		1				1		1	DCCCI
PMAP General Meeting	6/28/18				1	1	2				1	1	2	PMAP DAVAO
Cultivating Customer Relation Long-term Growth	7/27-28/18							1	1	2	1	1	2	CICP
Continuous Professional Development Programs for Medical Technology	09/01/18								1	1	1		1	DMSF HOSPITAL
Continuous Professional Development Programs for Medical Technologies	09/01/18								1	1	1		1	DMSF HOSPITAL

STA. ANA MULTIPURPOSE COOPERATIVE

Performance based Management & Compensation System	9/20-21/18					1	1		1	1		2	2	Model Coop Network	
The Changing Workforce Demographics & Leading thru Employee Management	9/27/18					1	1					1	1	PMAP DAVAO	
Bridging the GAP between PFRS and Tax Accounting	10/18/18				1		1	1		1	2		2	PICPA	
National Coop Summit	10/3-4/2018	1		1	1		1					2	2	NATCO	
Gender Accreditation of Facilitators	10/11-13/18		3	3		1	1					4	4	MASS SPECC -CDO	
ICON Seminar	10/13/18		3	3							3		3	Sun Life Financial	
Regional Gender and Development (GAD) Workshop for Co-operatives	10/20/18								2	2				SPOECC Davao	
Patience focus on HAI & Unfolding radiologic technology-Understanding Abdminal Radiology	11/10/18									1	1		1	1	DMSF
Effective HR practices & Making Annual Plan	10/23-24/18				1			1			1		1	Business Training & Consultancy (BTC)	
Seminar workshop on qualification assurance in clinical; The impact of external qualifty assessment	11/09/18									1	1		1	1	Alexian Brothers Health and Wellness
3rd Auditors Forum	11/23-24/18							2		2	2		2	NATCOO	
PICPA Convention	11/20-24/18				1		1	1		1	2		2	PICPA	

LIVELIHOOD AND ENTREPRENEURIAL TRAININGS CONDUCTED

TITLE	ATTENDEES			VENUE
	MALE	FEMALE	TOTAL	
Baking and Pastry Production	2	17	19	Assumption Polytechnic College of Southern Mindanao (APCSM)
Livestock Production	19	8	27	4rth Flor. Hofelina Hall, SAMULCO
Indoor Mushroom Production Training	25	17	42	4rth Flor. Hofelina Hall, SAMULCO
	-	25	88	

  
**JOSELITO O. SANTILLAN**  
 CHAIRPERSON

  
**ANNABELLE I. OPAMIN, CPA**  
 VICE CHAIRPERSON

  
**MA. RAQUIL U. BRAGANZA**  
 SECRETARY

  
**RUEL S. RICABO, RCE**  
 MEMBER

  
**TITA G. YUZON, CPA**  
 MEMBER

  
**JOHN MARK V. LIMBAGO**  
 MEMBER

  
**CRISTOPHER A. ONSE**  
 MEMBER

  
**JEROLD L. ORJALIZA**  
 MEMBER

  
**JONATHAN N. CALACAT**  
 MEMBER

  
**FRANCIS H. MACAS**  
 MEMBER

  
**ARLINDA T. MANTALABA**  
 MEMBER

# GENDER AND DEVELOPMENT (GAD) Committee Report



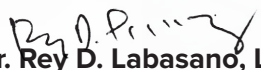

SAMULCO has continuously mainstreamed Gender Equality anchored on the Seventeen (17) Sustainable Development Goals of the United Nations. “Quality Education”, “Gender Equality”, with other Agencies are highlighted and integrated in the programs and services of SAMULCO for the year 2018. Livelihood trainings and seminars were conducted for SAMULCO members in coordination with the Members Care Department. GAD had granted loans for “Magnegosyo Ta Day!” to twenty (20) members. Input on GAD was also shared to the members during Ownership Meetings.

This year, GAD will actualize the “Alalay sa Buhay Pangkabuhayan Program” for men who are and will engage in small businesses.

Seminars/Trainings attended are as follows:

Seminars/Training attended	Date and Venue	Participants
3 <sup>rd</sup> National Summit on Gender and Development (GAD) in Cooperatives	April 3-5, 2018	Dir. Gloria P. Dagatan, RGC.
	Waterfront Cebu City Hotel, Cebu City	Ms. Aireen L. Buenaflor
GERC “ Training of Trainers (TOT) on Gender for Cooperatives (Level 1)	September 23-29, 2018 Pinamungajan, Cebu City	Dir. Felicitas H. Gil
MASS SPECC 2 <sup>nd</sup> Accreditation of GAD Facilitators & GST Module Orientation	October 12-13, 2018 Cagayan de Oro City	Dir. Carolina G. Carumba Dir. Felicitas H. Gil Dr. Victoria T. Pre Ms. Aireen L. Buenaflor
MASS SPECC Capacity Building for Accredited GAD Facilitators and Orientation for Manual & Assessment Tool	October 14-15, 2018 Cagayan de Oro City	Dir. Gloria P. Dagatan, RGC.
MASS SPECC Regional Gender and Development Workshop for Cooperatives	October 20, 2018	Dir. Felicitas H. Gil
	MASS SPECC Davao, Dinaville Road, Anahaw Village, Ma-a Davao City	Ms. Aireen L. Buenaflor Ms. Jonalyn R. Melon
Seminars Conducted	Date and Venue	Participants
Gender Sensitivity Training	September 8, 2018 SAMULCO Bldg 1, Monteverde Street, Davao City	SAMULCO New Employees, Officers, Laboratory Cooperative Officers, and Aflatoun School Coordinators

May the Almighty God with the intercession of our patron Saint Sta. Ana bless us in all Gender and Development endeavors.

 <b>Dir. Gloria P. Dagatan, RGC.</b> Chairperson	 <b>Dr. Victoria T. Pre</b> Vice-Chairperson	 <b>Dir. Rey D. Labasano, LIB.</b> Secretary	 <b>Ms. Aireen L. Buenaflor</b> GAD Focal Person
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# AUDIT COMMITTEE REPORT

Congratulations to all for hitting the 18.08% increase in Asset size from 1.163 Billion in 2017 to 1.373 Billion for the year 2018.

The Audit team continuously checked, monitored and evaluated the internal control of all SAMULCO business operations to uphold our role vested by the General Assembly to protect the interest of SAMULCO.

The Audit team reviewed the following concerns for the year 2018:

- A. **Audit for Governance and Management Audit Report for Cooperatives**  
Audited and checked the compliance of the Board of Directors, Elected and Appointed Committees and Management in accordance with CDA Memorandum Circular No. 05 Series of 2017, new mandatory reports to be submitted to the CDA. Audit team provided guidance and helpful tips to officers and Management and implement procedures and practices to further enhance good governance.
- B. **Review on BR 99-2018 and Acquisition of Aklan Property**  
Audit recommended improvements on the implementing guidelines to mitigate risk exposure on the Eligible Borrowers, Acceptable Collateral, Loanable Amount and the Loan Requirements. Management agreed to incorporate Audit recommendations in the revision of the policy manual.

#### Aklan Property Proposed Acquisition

With the issues/concerns raised during the 2018 General Assembly on the rather high valuation of the property, Audit observed that there was no official appraisal made on the property but merely based on the buyer's indicated offer to sell. Buyer's price is P50,314/sq.m. (at P8M for raw land); P62,800/sq.m (at P10M inclusive of transfer cost). The land acquisition did not materialize in the end.

- C. **Audit on Payroll Process**  
Audit reviewed the payroll process to ensure that employees are properly compensated in a timely manner and that its benefits are in accordance with the existing laws. In addition, Audit recommended improving the written policy on payroll to include enhancement of procedures such as HR file related to payroll should be complete for internal control purposes. The Audit team also validated that SAMULCO finally implemented its recommendation to standardize employees' compensation.
- D. **Audit on Real Property**  
The Audit team checked the authenticity of the titles of real properties acquired by SAMULCO and verified the actual existence of its real properties and actual carrying amount. We also audited the computation of depreciation expense and accumulated depreciation recognized and reported in the financial statements.

Portion of the lot located at the middle of SAMULCO building and its parking lot in Buhangin is still not in SAMULCO'S name although SAMULCO already designated ex-CEO (per B.R.# 04 in Year 2005) to apply for ownership of the lot since per law only individual and not corporation/cooperative can acquire lot in Buhangin area. To-date, application is still pending with DENR/Bureau of Lands. Audit strongly recommended that a MOA be signed between Ex-CEO & SAMULCO regarding acquisition of this lot. This is basically to protect the interest of SAMULCO.

- E. **Audit on Financial Placements**  
Reviewed the policy and procedures regarding SAMULCOs Financial Placements in banks and non-bank institutions and examined the Treasurer's Report on Investments.

The team validated SAMULCOs rights and ownership over the investments, verified and checked whether all investments are recorded, properly classified in the financial statements and if balances are correct. However, Investment on financial placements below 10M was approved by the BODs instead of the Investment Committee which is not consistent with the Investment Policy. Audit recommended that management and BODs should review and improve the Investment policy particularly on approving authority to reflect the actual practice.

F. Audit on Share Capital

The policies and processes relating to Share Capital transaction, membership application, and documentation were reviewed. Also checked the sufficiency of members' capital build-up and if distribution of dividends and patronage refund were appropriate. Lastly, journal entries of different transactions relating to share capital were correct. Areas for improvement were identified for management to consider implementing to further enhance handling Share Capital transactions.

G. Inventory of SAMULCO Contracts

The Audit team conducted a review on the inventory of all contracts currently on hand. It was noted that the policy is still un-updated and there is no complete listing of contracts on hand. There are also some contracts identified which are not found on file. The audit recommended improving the policy and procedure in handling contracts and to assign specific personnel to handle record keeping.

H. Seminars and Trainings for Officers and Employees

Reviewed SAMULCO's compliance to Memorandum Circular No. 2015-09, section 3 which requires officers to complete mandatory trainings. The trainings are pre-requisite to qualify for both elective and appointive positions in order that the officers are better equipped in doing their respective functions. Both the Election Committee and the Board of Directors were reminded to strictly implement this requirement.

As a result, officers with lacking requirements attended series of seminars to qualify and continue serving as officers.

I. Specific Members Account on Puan Branch

Reviewed specific members' accounts in Puan branch regarding the process of loan approval. The team recommended revisiting the policy on Providential Regular Loan for improvement such as its purpose, minimum and maximum amount, collateral, repayment term and interest rate as this is meant to take care and show concern to our members' basic needs (education, medical/hospital and utility bills).

J. Performance Evaluation of GM and BODs

The team reviewed the conduct of the annual self performance evaluation and peer evaluations of the Board of Directors and also the Board of Directors evaluation on the performance of the General Manager as per procedure set in the Governance Manual. The Board agreed to implement Audit recommendations to enhance good governance.

SAMULCO continues to implement improved operational procedures for better efficiency, ensure safe and sound business practices and for good governance.

The Audit team extends its gratitude to Board and Management and endeavors to continue to serve SAMULCO with competence, efficiency and integrity.

  
**CYNTHIA A. LISONDRA, CPA, MBA**  
Chairperson

  
**PLINIA B. MANUGAS, CPA**  
Vice-Chair

  
**NORMA T. GARCIA**  
Secretary

  
**BERNARDITA Q. BURGOS**  
Member

  
**MILAGROS O. ANTIPUESTO**  
Member

## **Diaz Murillo Dalupan and Company**

Certified Public Accountants

### **Independent Auditors' Report**

To the Board of Directors and Members of  
**STA. ANA MULTIPURPOSE COOPERATIVE**  
Monteverde Avenue  
Davao City, Philippines

#### *Opinion*

We have audited the financial statements of **Sta. Ana Multipurpose Cooperative** (the "Cooperative"), which comprise the statements of financial condition as at December 31, 2018 and 2017, and the statements of operations and distribution of net surplus, statements of changes in members' equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Cooperative as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Framework for Cooperatives (PFRFC).

#### *Basis for Opinion*

We conducted our audit in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Cooperative in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Other Matter*

This report is intended solely for the information and use of the Board of Directors and the Members, and is not to be and should not be used by anyone other than the specified parties.

#### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRFC, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Local in Touch, Global in Reach**

Head Office : 7th Floor, Don Jacinto Building, Dela Rosa corner Salcedo Sts., Legaspi Village, Makati City 1229 Philippines  
Telephone: +63(2) 894 5892 - 95 / 894 0273 / 844 9421 - 23 / Fax: +63(2) 818 1872  
Cebu Office : Unit 504 Cebu Holdings Building, Cebu Business Park, Mabolo, Cebu City 6000 Phone: +63(32) 415 8108 - 10 / Fax: +63(32) 232 8029  
Davao Office : 3rd Floor Building B Plaza De Luisa, Ramon Magsaysay Avenue, Davao City 8000 Phone/Fax: +63(82) 222 6636  
Website : [www.dmdcpa.com.ph](http://www.dmdcpa.com.ph)

an independent member of  International. A worldwide organization of accounting firms and business advisers

In preparing the financial statements, management is responsible for assessing the Cooperative's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Cooperative or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Cooperative's financial reporting process.

*Auditors' Responsibilities for the Audits of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Cooperative's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Cooperative to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**DIAZ MURILLO DALUPAN AND COMPANY**

Tax Identification No. 003-294-822

BOA/PRC No. 0234, effective until August 11, 2020

CDA CEA No. 0060-AF, effective until January 22, 2021

BIR Accreditation No. 08-001911-000-2016, effective until March 17, 2019

By:



Roberto B. Villanueva

Partner

CPA Certificate No. 48321

SEC Accreditation No. 1080-AR-2, Group A, effective until May 10, 2020

Tax Identification No. 104-577-555

PTR No. 7344257, January 8, 2019, Makati City

BIR Accreditation No. 08-001911-004-2016, effective until March 17, 2019

February 9, 2019

**STA. ANA MULTIPURPOSE COOPERATIVE**  
**Statements of Financial Condition**  
*(Amounts in Philippine Pesos)*

	<b>As at December 31</b>	
	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents - note 4	<b>₱165,505,421</b>	₱60,315,028
Investments in time deposits - note 5	<b>44,925,240</b>	251,105,086
Loans and other receivables (net) (current portion) - note 6	<b>376,153,159</b>	227,246,971
Inventories - note 7	<b>15,964,479</b>	22,709,547
Other current assets - note 11	<b>2,500,401</b>	3,682,975
	<b>605,048,700</b>	565,059,607
<b>Noncurrent assets</b>		
Loans and other receivables (net) (net of current portion) - note 6	<b>279,580,257</b>	184,728,713
Financial assets (net) - note 8	<b>359,882,842</b>	353,469,995
Property and equipment (net) - note 9	<b>67,623,749</b>	47,323,126
Investment properties (net) - note 10	<b>56,466,631</b>	10,520,835
Net pension assets - note 17	<b>4,640,391</b>	1,811,223
Other noncurrent assets (net) - note 11	<b>906,707</b>	490,784
	<b>769,100,577</b>	598,344,676
<b>TOTAL ASSETS</b>	<b>₱1,374,149,277</b>	₱1,163,404,283
<b>LIABILITIES AND MEMBERS' EQUITY</b>		
<b>Current liabilities</b>		
Deposit liabilities - note 12	<b>₱792,874,998</b>	₱644,252,024
Accounts payable and other liabilities - note 13	<b>84,789,311</b>	67,816,042
Interest on share capital and patronage refund payable - note 14	<b>45,153,928</b>	37,997,088
Income tax payable	<b>119,163</b>	128,563
	<b>922,937,400</b>	750,193,717
<b>Members' equity</b>		
Members' share capital - note 14	<b>370,328,636</b>	346,741,850
Donated capital - note 14	<b>250,000</b>	250,000
Statutory funds - note 14	<b>59,970,373</b>	49,747,577
Optional fund - note 14	<b>20,662,868</b>	16,471,139
	<b>451,211,877</b>	413,210,566
<b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>	<b>₱1,374,149,277</b>	₱1,163,404,283

*(The accompanying notes are an integral part of these financial statements)*

	<b>For the Years Ended December 31</b>	
	<b>2018</b>	<b>2017</b>
<b>GROSS MARGIN FROM CONSUMERS</b>		
Sale of goods and memorial lots	<b>₱76,243,427</b>	₱68,935,433
Cost of sales - note 15	<b>(69,644,718)</b>	(63,587,780)
	<b>6,598,709</b>	5,347,653
<b>INCOME FROM CREDIT OPERATIONS</b>		
Interest on loans and receivables - note 6	<b>88,954,127</b>	69,200,529
Service fees	<b>15,528,666</b>	10,847,687
Gain on reversal of impairment losses on loans and other receivables - note 6	<b>8,711,076</b>	9,733,050
Fines and penalties	<b>6,172,578</b>	6,550,484
	<b>119,366,447</b>	96,331,750
<b>OTHER INCOME</b> - note 16	<b>50,382,372</b>	43,965,131
<b>GROSS PROFIT ON INCOME</b>	<b>176,347,528</b>	145,644,534
<b>EXPENSES</b>		
Personnel expenses - note 17	<b>35,916,759</b>	38,204,899
Operating expenses - note 18	<b>42,183,130</b>	24,861,280
Interest on deposit liabilities - note 19	<b>24,315,099</b>	20,360,935
Occupancy and equipment related costs - note 20	<b>12,540,308</b>	12,051,203
	<b>114,955,296</b>	95,478,317
<b>SURPLUS BEFORE TAX</b>	<b>61,392,232</b>	50,166,217
<b>CURRENT INCOME TAX EXPENSE</b> - note 22	<b>(119,163)</b>	(128,563)
<b>NET SURPLUS</b>	<b>₱61,273,069</b>	₱50,037,654
<b>DISTRIBUTION OF NET SURPLUS</b> - note 14		
General reserve fund	<b>₱7,965,499</b>	₱6,004,518
Cooperative education and training fund (CETF)	<b>3,676,384</b>	4,003,012
Community development fund	<b>2,450,923</b>	1,501,130
Land and building fund	<b>4,289,115</b>	3,502,636
Interest on share capital and patronage refund	<b>42,891,148</b>	35,026,358
	<b>₱61,273,069</b>	₱50,037,654

*(The accompanying notes are an integral part of these financial statements)*

**STA. ANA MULTIPURPOSE COOPERATIVE**  
**Statements of Changes in Members' Equity**  
*(Amounts in Philippine Pesos)*

	<b>For the Years Ended December 31</b>	
	<b>2018</b>	<b>2017</b>
<b>MEMBERS' SHARE CAPITAL - note 14</b>		
Common shares: ₱100 par value		
Authorized:	8,000,000 shares, ₱800,000,000	
Subscribed:	3,848,942 shares, ₱384,494,200 in 2018	
	3,628,261 shares, ₱362,826,100 in 2017	
Paid-up	<b>₱369,455,706</b>	
		₱345,789,096
Preferred shares: ₱100 par value		
Authorized:	2,000,000 shares, ₱200,000,000	
Subscribed:	7,248 shares, ₱724,800 in 2018	
	2,784 shares, ₱278,400 in 2017	
Paid-up	<b>1,129,733</b>	
		965,724
Treasury shares, at cost	<b>(256,803)</b>	(12,970)
	<b>370,328,636</b>	346,741,850
<b>DONATED CAPITAL - note 14</b>		
	<b>250,000</b>	250,000
<b>STATUTORY FUNDS - note 14</b>		
<b>General reserve fund</b>		
Balance at beginning of year	<b>45,942,372</b>	39,937,854
Allocation from net surplus	<b>7,965,499</b>	6,004,518
Balance at end of year	<b>53,907,871</b>	45,942,372
<b>CETF</b>		
Balance at beginning of year	<b>2,307,297</b>	2,267,412
Allocation from net surplus	<b>3,676,384</b>	4,003,012
CETF payable	<b>(1,838,192)</b>	(2,001,506)
Disbursements	<b>(1,758,338)</b>	(1,961,621)
Balance at end of year	<b>2,387,151</b>	2,307,297
<b>Community development fund</b>		
Balance at beginning of year	<b>1,497,908</b>	1,334,206
Allocation from net surplus	<b>2,450,923</b>	1,501,130
Disbursements	<b>(273,480)</b>	(1,337,428)
Balance at end of year	<b>3,675,351</b>	1,497,908
	<b>59,970,373</b>	49,747,577
<b>OPTIONAL FUND - note 14</b>		
<b>Land and building fund</b>		
Balance at beginning of year	<b>16,471,139</b>	14,021,990
Allocation from net surplus	<b>4,289,115</b>	3,502,636
Building fund subsidy	<b>(97,386)</b>	(1,053,487)
Balance at end of year	<b>20,662,868</b>	16,471,139
<b>TOTAL MEMBERS' EQUITY</b>	<b>₱451,211,877</b>	₱413,210,566

*(The accompanying notes are an integral part of these financial statements)*

**STA. ANA MULTIPURPOSE COOPERATIVE**  
**Statements of Cash Flows**  
*(Amounts in Philippine Pesos)*

For the Years Ended December 31

	2018	2017
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus before tax	₱61,392,232	₱50,166,217
Adjustments for:		
Depreciation and amortization - note 20	4,497,929	4,530,802
Loss on write-off of property and equipment - note 20	97,386	787,061
Gain on reversal of impairment losses - note 6	(8,711,076)	(9,733,050)
Retirement benefit expense (pension income) - notes 16 and 17	(2,829,168)	818,017
Building fund subsidy - note 16	(97,386)	(1,053,487)
Gain on sale of investment property - note 16	-	(622,305)
Operating income before working capital changes	54,349,917	44,893,255
Changes in operating assets and liabilities:		
Decrease (increase) in assets:		
Loans and other receivables	(235,046,656)	(91,229,550)
Inventories	6,745,068	(109,525)
Other assets	737,707	(1,085,473)
Increase (decrease) in liabilities:		
Deposit liabilities	148,622,974	130,088,536
Accounts payable and other liabilities	15,135,077	(2,020,125)
Cash generated from (used in) operations	(9,455,913)	80,537,118
Contributions to the retirement plan - note 17	-	(2,389,166)
Income taxes paid	(128,563)	(243,495)
Net cash provided by (used in) operating activities	(9,584,476)	77,904,457
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Additions to investments - notes 5 and 8	(66,481,625)	(93,666,025)
Receipts from investments - notes 5 and 8	266,248,624	-
Additions to property and equipment - note 9	(24,770,304)	(5,426,407)
Proceeds from sale of property and equipment - note 9	20,310	35,297
Additions to investment properties - note 10	(46,062,796)	-
Proceeds from sale of investment properties - note 10	-	1,958,912
Net cash provided by (used in) investing activities	128,954,209	(97,098,223)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Receipts for members' share capital - note 14	43,149,716	38,595,210
Withdrawals of members' share capital - note 14	(19,319,097)	(26,471,219)
Payments of interest on share capital - note 14	(25,565,358)	(20,536,519)
Payments of patronage refund payable - note 14	(10,168,950)	(9,233,150)
Disbursements from statutory funds	(2,031,818)	(3,299,049)
Purchase of treasury shares	(243,833)	(12,970)
Net cash used in financing activities	(14,179,340)	(20,957,697)
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>105,190,393</b>	<b>(40,151,463)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>60,315,028</b>	<b>100,466,491</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>₱165,505,421</b>	<b>₱60,315,028</b>

*(The accompanying notes are an integral part of these financial statements)*



**STA. ANA MULTIPURPOSE COOPERATIVE**  
**Notes to Financial Statements**  
**As at and for the years ended December 31, 2018 and 2017**

**1. COOPERATIVE INFORMATION, TAX EXEMPTION AND AUTHORIZATION FOR ISSUE OF THE FINANCIAL STATEMENTS**

**Cooperative information**

Sta. Ana Multipurpose Cooperative (the “Cooperative”) was registered with the Cooperative Development Authority (CDA) under Registration No. 1438 on July 30, 1991 as a multi-purpose cooperative in accordance with the provisions of Republic Act (RA) No. 6938, otherwise known as the Cooperative Code of the Philippines (the Old Code). Pursuant to RA No. 9520, otherwise known as the “Philippine Cooperative Code of 2008” (the New Code), the Cooperative was re-registered with the CDA on November 16, 2009. The Cooperative is presently engaged in encouraging thrift and savings mobilization among the members for capital formation, creating funds in order to grant loans for productive and providential purposes to its members, providing goods and services and other requirements of the members, and promoting the cooperative as a way of life for improving the social and economic well-being of its members.

The Cooperative’s registered office, which is also its principal place of business, is located at Monteverde Avenue, Davao City, Philippines.

As at December 31, 2018, the Cooperative has 34,405 regular members and 984 associate members. The Cooperative operates a main office, four branches, Polyclinic and a Buying Club located in Mindanao.

**Tax exemption**

In accordance with the new Code, cooperatives are exempted from the payment of all national, city, provincial, municipal or barangay taxes of whatever name and nature, including exemption from customs duties, advance sales of compensating taxes on its importation of machinery, equipment and spare parts, which are not available locally as certified by the Department of Trade and Industry. Cooperatives shall enjoy exemptions from government taxes or fees imposed under internal revenue laws provided that the cooperative does not transact business with non-members or the general public. Cooperatives, if transacting business with non-members or the general public, may be exempted from tax if their accumulated reserves and undivided net savings does not exceed ₱10,000,000 or up to 10 years from the date of registration if their accumulated reserves already exceeded ₱10,000,000.

The Cooperative serves both members and non-members. Accordingly, the Cooperative’s transactions with non-members are subject to taxes, including income tax.

**Authorization for issue of the financial statements**

The financial statements of the Cooperative for the year ended December 31, 2018, including the comparatives for the year ended December 31, 2017, were approved for issue by the Cooperative’s Board of Directors (BOD) on February 9, 2019.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies that have been used in the preparation of these financial statements are summarized in this note. These policies have been consistently applied to all the years presented, unless otherwise stated.

**Basis of preparation**

*(a) Statement of compliance with Philippine Financial Reporting Framework for Cooperatives*

The financial statements of the Cooperative have been prepared in accordance with Philippine Financial Reporting Framework for Cooperatives (PFRFC).

The CDA adopted and prescribed the use of PFRFC through the issuance of Memorandum Circular (MC) No. 2015-06 on September 16, 2015. PFRFC was developed from the Philippine Financial Reporting Standard for Small and Medium-sized Entities (PFRS for SMEs). Modifications were made on several provisions of the standards taking into consideration cooperative laws, rules, regulations and principles. In conformity with PFRFC, a revised Standard Chart of Accounts for cooperatives (SCA) was prescribed by the CDA upon its issuance of MC No. 2017-06 on October 18, 2017, pursuant to Section 3 of the Republic Act No. 6939, to be used by cooperatives in the preparation of their financial statements.

The CDA requires that the SCA be used as basis of accounting for accounts or transactions whenever PFRS for SMEs differs from the SCA. The following are the accounts or group of accounts or transactions relevant to the Cooperative that usually differ in treatment from PFRS for SMEs and for which Cooperatives are required to use SCA in accounting for them:

- (i) Revenue from credit operations (e.g. interest income, fines, service fees) - use the cash basis of accounting in conformity with PFRFC Chapter II, Section 9.3;
- (ii) Prior period adjustments/correction of errors - are not applied retrospectively but rather prospectively through profit or loss in conformity with PFRFC Chapter IX, Section 9;
- (iii) Classification of financial assets - the SCA classifies financial assets into four categories, which include financial assets at fair value through profit or loss, loans and receivables, financial assets at cost and financial assets at amortized cost in conformity with PFRFC Chapter X, Section 9.2;
- (iv) Classification of deposit for share capital subscription - classified as part of equity as prescribed in Chapter IV of the SCA;
- (v) Classification of donations and grants - classified as part of equity as prescribed in Chapter IV of the SCA; and
- (vi) Post-employment defined benefit expense and obligation - the use of the projected unit credit method is not required in determining retirement benefit expense and obligation, except when the Cooperative can apply the method without undue cost or effort; thus, the Cooperative presents limited disclosures as allowed by the framework as allowed by PFRFC Chapter XXIV, Section 6.4.

The financial statements have been prepared using the measurement bases specified by PFRFC for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies in this note.

*(b) Functional and Presentation Currency*

These financial statements are presented in Philippine Peso (₱), the Cooperative's functional currency and presentation currency. All values represent absolute amounts, except when otherwise indicated.

Items included in the financial statements of the Cooperative are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Cooperative operates.

**Cash and cash equivalents**

Cash and cash equivalents include cash on hand, savings and demand deposits and other short-term highly-liquid investments with original maturities of three months or less from the date of acquisition, held to meet short-term cash commitments rather than for investments or other purpose.

**Financial instruments**

The Cooperative determines the classification of its financial assets and financial liabilities on initial recognition and, where allowed and appropriate, re-evaluates this designation at each reporting date in conformity with PFRFC Chapter X and Chapter IV of the SCA.

*Financial assets*

*(a) Loans and receivables*

Loans and receivables are recognized initially at transaction price. These are subsequently measured at amortized cost less accumulated allowance for probable losses. An allowance for probable losses on loans and receivables is established when there is objective evidence that the Cooperative will not be able to collect all amounts due according to the original terms of the receivables. Objective evidence of impairment loss is based on CDA guidelines on aging of accounts and percentage of receivables. The related impairment loss is recognized immediately in the statements of operation and distribution of net surplus. The Cooperative's *Loans and other receivables*, both current and noncurrent and net of allowance for probable losses, are presented as such in the statements of financial condition.

*(b) Financial assets at cost*

The Cooperative's financial assets at cost include investment in shares of stock of cooperative banks, federations and insurance cooperatives that are not quoted in an active market wherein fair value cannot be readily measured. Accordingly, these investments are carried at cost, less impairment losses, if any. Impairment loss, which is the difference between the carrying value and the present value of estimated cash flows of the investment, is recognized when there is objective evidence that the investment has been impaired. These are presented as part of the Cooperative's *Financial assets* in the statements of financial condition.

*(c) Financial assets at amortized cost*

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as financial assets at amortized cost when the Cooperative's management has the positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this category. After initial measurement, these assets are measured at amortized cost. This cost is computed as the amount initially recognized minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initially recognized amount and the maturity amount, less allowance for impairment. This calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts. These are presented as part of the Cooperative's *Financial assets* in the statements of financial condition.

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Cooperative neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Cooperative recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Cooperative retains substantially all the risks and rewards of ownership of a transferred financial asset, the Cooperative continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

The Cooperative assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that the loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the contracted parties or a group of contracted parties is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

*Financial liabilities*

Liabilities, which include deposit liabilities, interest on share capital and patronage refund payable, accounts payable and accrued expenses (except tax-related payables) are recognized when the Cooperative becomes a party to the contractual terms of the instrument. All interest-related charges incurred on these liabilities are recognized as *Interest on deposit liabilities* in the statements of operations and distribution of net surplus.

Deposit liabilities and accounts payable and other current liabilities are recognized initially at their fair values and subsequently measured at amortized cost.

Interest on share capital and patronage refund payable to members is recognized as liability upon declaration by the BOD, subject to the concurrence of the members during the General Assembly.

Liabilities are derecognized from the statements of financial condition only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the liability derecognized and the consideration paid or payable is recognized in the statement of operations and distribution of net surplus.

**Inventories**

The Cooperative’s inventories consist of merchandise inventory and memorial lots.

Merchandise inventory are valued at the lower of cost and net realizable value (NRV). Cost is determined on the basis of weighted average method.

Memorial lots are valued at the lower of cost and NRV. Cost includes the acquisition costs of the memorial lots (including taxes and other costs incurred in acquiring the lot). An allowance for decline in value is recognized when the carrying cost of the memorial lots exceeds its net realizable value.

NRV is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

At the end of each reporting period, inventories are assessed for impairment.

If inventory is impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognized immediately in the statement of operations and distribution of net surplus.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period in which the related revenue is recognized.

**Property and equipment**

Property and equipment, except for land, are stated at cost less accumulated depreciation and amortization, and any impairment in value. Land is stated at cost less any impairment in value.

Construction-in-progress is stated at cost and not depreciated. The property will be transferred to property and equipment upon completion.

The initial cost of property and equipment consists of its purchase price, including taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as maintenance and repairs, are normally charged to the statements of operation and distribution of net surplus in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property and equipment. Each part of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets or term of the lease, in case of leasehold improvements, whichever is shorter, as follows:

Building and improvements	20 to 35 years
Leasehold improvements	5 years
Transportation equipment	5 years
Office, store and medical equipment	2 to 5 years
Furniture and fixtures	3 to 10 years

The useful lives and methods of depreciation and amortization are reviewed periodically to ensure that the period and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

When property and equipment are sold or retired, their cost, accumulated depreciation and amortization and any impairment in value are eliminated from the accounts and any gain or loss resulting from their disposal is included in the statement of operations and distribution of net surplus.

**Investment property**

Investment property, which pertains to parcels of land and building held for rentals, is initially recognized at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be measured in which case the investment property acquired is measured at the carrying amount of asset given up. Foreclosed properties are classified under *Investment property* from foreclosure dates. Any gains or losses from acquisition of investment property are recognized as *Other income* in the statements of operations and distribution of net surplus.

Subsequent to initial recognition, investment property is carried at cost less accumulated depreciation and accumulated impairment losses, except land. Depreciation of building held for rentals is computed on a straight-line basis over a maximum period of 35 years.

Investment property is derecognized when either these have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statements of operation and distribution of net surplus in the year of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

**Other assets**

Prepaid expenses are recognized when payments for goods or services are made in advance for the delivery of the goods or the rendering of the services. Prepaid expenses are derecognized upon consumption or usage. Prepaid expenses that are expected to be realized for no more than 12 months after the reporting period are classified as current assets. Otherwise, these are classified as noncurrent assets.

The Cooperative’s prepaid expenses consist of prepaid general assembly expenses and prepaid insurance.

Prepaid general assembly expenses and prepaid insurance are apportioned over the period covered by the payment and charged to the appropriate accounts in the statements of operations and distribution of net surplus when incurred.

Input VAT is the indirect tax paid by the Cooperative on the local purchase of goods or services from a VAT-registered person. Input VAT is deducted from the output VAT in arriving at the VAT due and payable. When the output tax exceeds the input tax, the difference is recognized as a current liability in the statements of financial condition. When the input tax exceeds the output tax, the excess is carried over the next reporting period and is recognized as an asset presented as *Input VAT* under *Other current assets* in the statements of financial condition.

Unused supplies refer to cost of supplies on hand, which are charged to *Stationery supplies* under *Operating expenses* in the statements of operation and distribution of net surplus in the period of consumption.

Intangible asset consist of acquired computer software licenses that are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives of three to five years and presented as *Depreciation and amortization* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus

The amortization period and amortization method are reviewed when there are indicators that such has changed from the previous estimate. If current expectations differ from previous estimates, the amortization period and method will be amended. The Cooperative assumes that the residual values of these intangible assets are zero.

Intangible assets are derecognized upon disposal or when no future economic benefits are expected from its use and disposal. Any gain or loss on derecognition are included in the statements of operation and distribution of net surplus.

Other noncurrent assets consist of rental security deposits. These are expected to be realized for more than 12 months after the reporting date.

At each reporting date, investment properties, property and equipment, intangible asset and other non-financial assets are reviewed to determine whether there is an indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its recoverable amount, and an impairment loss is recognized in the statements of operations and distribution of net surplus.

If an impairment loss subsequently reverses, the carrying amount of the asset (or group of related assets) is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognized for the asset (or group of related assets) in prior years. A reversal of an impairment loss is recognized immediately in the statement of operations and distribution of net surplus.

**Employee benefits**

*(a) Retirement obligations*

The Cooperative operates a defined benefit retirement plan. The retirement plans are generally funded through payments to an insured plan determined by periodic actuarial calculations. A defined benefit plan is a retirement plan that is not a defined contribution plan.

Typically, defined benefit plans define an amount of retirement benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the statements of financial condition in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related retirement obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized directly in the statements of operation and distribution of net surplus.

Past-service costs are recognized immediately in the statements of operations and distribution of net surplus.

*(b) Termination benefits*

Termination benefits are payable when employment is terminated by the Cooperative before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Cooperative recognizes termination benefits when it is demonstrably committed to a termination when the entity has a detailed formal plan to terminate the employment of current employees without possibility of withdrawal. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than twelve months after the end of the reporting period are discounted to their present value.

*(c) Profit-sharing and bonus plans*

The Cooperative recognizes a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Cooperative's members after certain adjustments. The Cooperative recognized a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

**Members' equity**

Share capital is determined using the nominal value of shares that have been issued.

Donated capital pertains to the value of assets received from various organizations.

Statutory and optional funds include all current and prior period results as disclosed in the statement of operations and distribution of net surplus. These funds composed of the following:

*Statutory funds:*

- (a) General reserve fund* is created to provide for the stability of the Cooperative and to absorb losses, if any, in its business operations.
- (b) CETF* in which one-half of this amount shall be used by the Cooperative for education and training activities; while the other half shall be credited to the cooperative education and training fund of the Apex organization of which the Cooperative is a member.
- (c) Community development fund* shall be used for projects or activities that will benefit the community where the Cooperative operates.

*Optional fund* refers to Land and building fund, which is used for future acquisition of land or building for the use of the Cooperative.

**Revenue recognition**

Revenue comprises interest income from loans granted to members. It also includes revenue from the sale of goods and the rendering of services measured by reference to the fair value of consideration received or receivable by the Cooperative for goods sold and services rendered, excluding Value-Added Tax (VAT) and trade discounts.

Revenue is recognized to the extent that the revenue can be reliably measured; it is probable that the economic benefits will flow to the Cooperative; and the costs incurred or to be incurred can be measured reliably. In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) Interest income on loans and receivables* - Interest is recognized when earned and collected.
- (b) Sale of goods and memorial lots* - Revenue is recognized when the risks and rewards of ownership of the goods have been passed to the buyer, i.e. generally when the customer has acknowledged delivery of goods, whether collected or on account. Revenue from sale of memorial lot is recognized when earned and collected. Collections from accounts which do not qualify for revenue recognition are treated as deposits from members, a liability account.
- (c) Interest income on deposits and investments* - Interest is recognized on a time proportion basis using the effective interest method and is presented under *Other income* in the statements of operation and distribution of net surplus.
- (d) Rendering of services and fee income from transaction services* - Fees arising from the administration and servicing of a loan are recognized as revenue as the service is provided and the revenue is collected, and is presented as *Processing fees* account under *Other income* in the statements of operation and distribution of net surplus.
- (e) Income from Baskug 365, ECG, laboratory and x-ray fees* - Fees arising from the services rendered by the Cooperative's Polyclinic to its members are recognized as revenue as the services are provided and the revenue is collected, and are presented as part of *Other income* in the statements of operation and distribution of net surplus.
- (f) Rent income* - Revenue is recognized on a straight-line basis over the lease terms.
- (g) Building fund subsidy* - This refers to an amount deducted from the optional fund to subsidize depreciation charges of property and equipment funded by the fund.
- (h) Gain on sale of investment property* - Revenue is recognized on the amount received in excess of the carrying amount of the investment property disposed.
- (i) Proceeds from general assembly activities, bad debts recovery and miscellaneous* - Revenue is recognized when earned and collected.

**Expense recognition**

Cost and expenses are recognized in the statements of operations and distribution of net surplus upon utilization of goods or services or at the date they are incurred except for the provision for special purpose expenses. Certain amount is recognized as expense intended for special purpose as approved by the BOD. All finance costs are reported in statements of operations and distribution of net surplus on an accrual basis.

**Foreign currency-denominated transactions and translations**

*(a) Functional and presentation currency*

Items included in the financial statements of each of the Cooperative's entities are measured using the currency of the primary economic environment in which the entity operates (functional currency). The financial statements are presented in Philippine Peso (₱), the Cooperative's functional and presentation currency.

*(b) Transactions and balances*

Transactions denominated in foreign currencies are recorded using the applicable exchange rate at the date of the transaction. Outstanding monetary assets and monetary liabilities denominated in foreign currencies are retranslated using the applicable rate of exchange at the end of reporting period. Foreign exchange gains or losses are recognized in the statement of operations and distribution of net surplus.

**Related parties and related party transactions**

A related party transaction is a transfer of resources, services, or obligations between related parties, regardless of whether a price is charged.

Related party relationship exists when: (a) a person or a close member of that person's family has control or joint control, has significant influence or is a member of the key management personnel of the reporting entity or of a parent of the reporting entity; and (b) when any of the following conditions apply: (i) the entity and the Cooperative are members of the same group; (ii) one entity is an associate or joint venture of the other entity; (iii) both entities are joint ventures of the same third party; (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third party; (v) the entity is a post-employment benefit plan for the benefit of employees of the Cooperative; (vi) the entity is controlled or jointly controlled by a person as identified in (a) above; (vii) the entity or any member of a group of which it is part, provides key management personnel services to the Cooperative or to the parent of the Cooperative; and (viii) a person identified in (a) above has significant influence over the entity or is a member of the key management personnel of the entity or of a parent of the entity.

In considering each possible related party relationship, attention is directed to the substance of the relationships, and not merely the legal form.

**Operating leases**

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

*Cooperative as a lessee*

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset to the Cooperative are classified as operating leases. Operating lease payments are recognized as an expense in the statements of operations and distribution of net surplus on a straight-line basis over the lease term.

*Cooperative as a lessor*

Leases where the Cooperative does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease receipts are recognized as an income in the statements of operations and distribution of net surplus on a straight-line basis over the lease term.

**Provisions and contingencies**

Provisions are recognized when the Cooperative has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. When the Cooperative expects a provision or loss to be reimbursed, the reimbursement is recognized as a separate asset only when the reimbursement is virtually certain and its amount is estimable. The expense relating to any provision is presented in the statements of operations and distribution of net surplus, net of any reimbursement.

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed when an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements.

**Events after the reporting date**

Post year-end events that provide additional information about the Cooperative's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the financial statements when material.

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements in compliance with PFRFC requires the management to make estimates and assumptions that affect the amounts reported in the financial statements. The estimates and assumptions used in the financial statements are based upon the management's evaluation of relevant facts and circumstances at the end of the reporting period. Actual results could differ materially from such estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Significant accounting judgments in applying the Cooperative's accounting policies

##### (a) *Functional currency*

The BOD considers the Philippine Peso (₱) as the currency that most fairly represents the economic effect of the underlying transactions, events and conditions. The Philippine Peso is the currency of the primary economic environment in which the Cooperative operates. It is the currency in which the Cooperative measures its performance and reports its operating results.

##### (b) *Classification of investments as financial assets at amortized cost*

In classifying non-derivative financial assets with fixed or determinable payments and fixed maturity, such as bonds, as HTM investments the Cooperative evaluates its intention and ability to hold such investments up to maturity. The management has confirmed its intention and determined its ability to hold the investments up to maturity. If the Cooperative fails to keep these investments to maturity other than for specific circumstances as allowed under the standards, it will be required to reclassify the whole class as financial assets at fair value through profit or loss or financial assets at cost. In such a case, the investments would therefore be measured at fair value or at cost, not amortized cost.

##### (c) *Impairment of financial assets*

The determination when a financial asset is other-than-temporarily impaired requires significant judgment. In making this judgment, the Cooperative evaluates, among other factors, the duration and extent to which the fair value of investment is less than its cost; and the financial condition of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow.

Based on the recent evaluation of information and circumstances affecting the Cooperative's financial assets, the management concluded that the assets are not impaired as at December 31, 2018 and 2017. Future changes in those information and circumstances might significantly affect the carrying amount of the assets.

##### (d) *Determining NRV of inventories*

In determining the NRV of inventories, the management takes into account the most reliable evidence available at the times the estimates are made. Prices are affected by both internal and external factors that may cause inventory obsolescence. These factors may cause significant adjustment to the Cooperative's inventories within the next reporting date. The management believes that there are no indicators that the inventories are impaired as at December 31, 2018 and 2017.

The carrying amount of the Cooperative's inventories which are carried at cost as at December 31, 2018 and 2017 are ₱15,964,479 and ₱22,709,547, respectively (see note 7).

##### (e) *Impairment of property and equipment*

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss would be recognized whenever evidence exist that the carrying amount is not recoverable. The management believes that there are no indicators that the property and equipment are impaired as at December 31, 2018 and 2017.

##### (f) *Operating lease commitments*

###### *Cooperative as lessee*

The Cooperative has entered into contract of lease for some of the office space it occupies. The Cooperative has determined that all significant risks and benefits of ownership on these properties will be retained by the lessor. In determining significant risks and benefits of ownership, the Cooperative considered, among others, the significance of the lease term as compared with the estimated useful life of the related asset. The Cooperative accordingly accounted for these as operating leases.

###### *Cooperative as lessor*

The Cooperative has entered into commercial property leases on its investment property portfolio. The Cooperative has determined that it retains all significant risks and rewards of ownership of these properties as the Cooperative considered among others the length of the lease term as compared with the estimated useful life of the assets.

*(g) Distinction between investment properties and owner-occupied properties*

The Cooperative determines whether a property qualifies as investment property. In making its judgment, the Cooperative considers whether the property generated cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process. Some properties comprise a portion that is held to earn rental or capital appreciation and another portion that is held for use in the supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), then the Cooperative accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Cooperative considers each property separately in making its judgment.

*(h) Recognition of provisions and contingencies*

Judgment is exercised by the management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in note 2 and disclosures on relevant contingencies are presented in note 23.

**Significant accounting estimates and assumptions***(a) Allowance for impairment of loans and other receivables*

Allowance is made for specific and group of accounts, where objective evidence of impairment exists. The Cooperative evaluates these accounts based on available facts and circumstances, including, but not limited to, the length of the Cooperative's relationship with the customers or members-borrowers, current credit status based on third party credit reports and known market forces, average age of the accounts, collection experience and historical loss experience.

The carrying value of loans and other receivables (net of allowance for impairment losses of ₱91,231,549 in 2018 and ₱103,783,990 in 2017) amounted to ₱655,733,416 and ₱411,975,684 as at December 31, 2018 and 2017, respectively (see note 6).

*(b) Useful lives of property and equipment and investment property*

The Cooperative estimates the useful lives of the assets based on the period over which the assets are expected to be available for use. The estimated useful lives of the assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. The carrying amounts of the assets are analyzed in notes 9 and 10. Based on the management's assessment, there is no change in estimated useful lives of the assets during the reporting periods. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

The carrying value of property and equipment (net of accumulated depreciation of ₱65,315,216 in 2018 and ₱61,257,680 in 2017) amounted to ₱67,623,749 and ₱47,323,126 as at December 31, 2018 and 2017, respectively (see note 9).



The carrying value of investment property (net of accumulated depreciation of ₱932,121 in 2018 and ₱815,121 in 2017) amounted to ₱56,466,631 and ₱10,520,835 as at December 31, 2018 and 2017, respectively (see note 10).

(c) *Retirement benefits obligation*

The determination of the Cooperative's retirement benefits obligation is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in note 17 and include among others, discount rates, expected return on plan assets and rates of compensation increase.

The carrying amount of the Cooperative's net pension assets as at December 31, 2018 and 2017 are ₱4,640,391 and ₱1,811,223, respectively (see note 17).

**4. CASH AND CASH EQUIVALENTS**

This account consists of:

	2018	2017
Cash in bank	₱81,373,894	₱38,947,429
Cash on hand	21,526,883	15,801,129
Cash equivalents	62,604,644	5,566,470
<b>Total</b>	<b>₱165,505,421</b>	<b>₱60,315,028</b>

Cash in banks earn interest at the respective bank deposit rates.

Cash equivalents are short-term deposits in banks with maturities of less than three months from the date of acquisition and earn interest at rates ranging from 1% to 5% per annum in 2018 and 1% to 2% per annum in 2017.

Total interest income earned from deposits amounted to ₱256,519 in 2018 and ₱413,397 in 2017 and presented as part of *Interest income from deposits and investments in time deposits* under *Other income* in the statements of operation and distribution of net surplus (see note 16).

There is no restriction on the Cooperative's cash and cash equivalents as at December 31, 2018 and 2017.

**5. INVESTMENTS IN TIME DEPOSITS**

Investments in time deposits in the statements of financial condition and amounted to ₱44,925,240 and ₱251,105,086 as at December 31, 2018 and 2017, respectively.

The reconciliation of the carrying amounts of the financial assets is presented below:

	2018	2017
Balance at beginning of year	₱251,105,086	₱166,903,997
Additions	2,068,778	84,201,089
Withdrawals	(208,248,624)	-
<b>Balance at end of year</b>	<b>₱44,925,240</b>	<b>₱251,105,086</b>

Total interest income earned from investments in time deposit amounted to ₱13,993,161 in 2018 and ₱13,692,061 in 2017 and presented as part of *Interest income from deposits and investments in time deposits* under *Other income* in the statements of operation and distribution of net surplus (see note 16).

**6. LOANS AND OTHER RECEIVABLES (NET)**

This account consists of:

	2018	2017
Loans receivables		
Providential	₱447,578,018	₱310,547,605
Commercial	252,936,637	159,008,068
Real estate	8,226,991	6,079,918
	708,741,646	475,635,591
Allowance for impairment losses	(64,127,122)	(75,369,163)
	644,614,524	400,266,428
Trade and other receivables		
Trade receivables	13,142,164	15,234,158
Other receivables	25,081,155	24,889,925
	38,223,319	40,124,083
Allowance for impairment losses	(27,104,427)	(28,414,827)
	11,118,892	11,709,256
<b>Total</b>	<b>₱655,733,416</b>	<b>₱411,975,684</b>

The loans and other receivables are presented as follow:

	2018	2017
Current		
Loans receivables	₱365,034,267	₱215,537,715
Trade and other receivables	11,118,892	11,709,256
	376,153,159	227,246,971
Noncurrent		
Loans receivables	279,580,257	184,728,713
<b>Total</b>	<b>₱655,733,416</b>	<b>₱411,975,684</b>

Providential loans are offered for the manufacturing of goods, rendering of services and for personal use, which usually have a term of one month to two years, with loanable amounts of up to ₱2,000,000. Interest rates range from 9% to 24% per annum. These loans are usually secured by hold-out on savings and/or time deposits, real estate and chattel mortgages.

## STA. ANA MULTIPURPOSE COOPERATIVE

Commercial loans are offered for business-related purposes like small enterprise assistance loan, special business loan, commercial credit line, assistance loans, flexible loans and the like, which usually have a term of one month to two years, with loanable amounts of up to ₱2,000,000. Interest rates range from 9% to 24% per annum. These loans are usually secured by hold-out on savings and/or time deposits, real estate and chattel mortgages.

Real estate loans are offered for construction and repair of houses, which usually have a term of one month to five years, with loanable amounts of up to ₱2,000,000. Interest rate is at 12% per annum. These loans are usually secured by real estate mortgages.

Trade receivables are non-interest bearing and are generally on 30 to 45 days term.

Other receivables, which include advances to officers and employees, and other receivables that are non-interest bearing and are settled throughout the year.

Total interest income earned from loans and receivables amounted to ₱88,954,127 in 2018 and ₱69,200,529 in 2017.

Loans granted to directors, officers and related interests (DOSRI) amounted to ₱1,418,474 and ₱7,492,000 in 2018 and 2017, respectively, which represent 0.2% and 2.0% of the total loan portfolio as at December 31, 2018 and 2017, respectively (see note 21).

The net carrying value of loans and other receivables is considered a reasonable approximation of fair value.

The breakdown of loans (gross of allowance for impairment losses) as to secured and unsecured follows:

	2018	2017
Unsecured	<b>₱78,502,440</b>	₱75,225,500
Secured by:		
Chattel mortgage	<b>332,893,128</b>	226,029,931
Real estate mortgage	<b>185,355,061</b>	92,387,751
Deposit hold-out	<b>111,991,017</b>	81,992,409
<b>Total</b>	<b>₱708,741,646</b>	₱475,635,591

The maturity profile of the Cooperative's loans and other receivables is shown below:

	2018	2017
One year and below	<b>₱466,514,062</b>	₱329,465,829
Over one year to five years	<b>280,450,903</b>	186,293,845
<b>Total</b>	<b>₱746,964,965</b>	₱515,759,674

All of the Cooperative's loans and other receivables have been reviewed for indicators of impairment. The Cooperative did not recognize any provision for impairment in 2018.

A reconciliation of the allowance for impairment losses on loans and other receivables at beginning and end of 2018 and 2017 is as follows:

	2018	2017
Balance at beginning of year	<b>₱103,783,990</b>	₱119,984,697
Reversal of impairment losses previously recognized	<b>(8,711,076)</b>	(9,733,050)
Reversal of accounts receivable written off	<b>386,787</b>	12,641,099
Write-off of loans	<b>(4,228,152)</b>	(19,108,756)
<b>Balance at end of year</b>	<b>₱91,231,549</b>	₱103,783,990

The impaired loans receivable are mostly due from member-borrowers of the Cooperative's business-to-business market that are experiencing financial difficulties.

The provision for impairments pertains to accounts that the management believes to be doubtful of collections. While accounts written-off pertains to receivables which are no longer collectible after conducting all collection efforts.

## 7. INVENTORIES

This account consists of:

	2018	2017
At cost:		
Memorial lots	<b>₱12,285,558</b>	₱14,939,540
General merchandise	<b>3,678,921</b>	7,770,007
<b>Total</b>	<b>₱15,964,479</b>	₱22,709,547

The cost of inventories recognized as expense and included in *Cost of sales* in the statements of operations and distribution of net surplus amounted to ₱69,644,718 in 2018 and ₱63,587,780 in 2017 (see note 15).

**8. NONCURRENT FINANCIAL ASSETS (NET)**

This account consists of:

	2018	2017
Financial assets at cost:		
Fixed rate treasury notes	<b>₱123,295,000</b>	₱138,430,000
Retail treasury bonds	<b>108,562,997</b>	88,295,000
Long-term placement	<b>5,000,000</b>	5,000,000
Debt securities	<b>236,857,997</b>	231,725,000
Preferred Shares	<b>33,217,500</b>	33,217,500
Coop Life Insurance and Mutual Benefit Services	<b>31,943,598</b>	55,137,416
National Confederation of Cooperatives	<b>9,329,400</b>	9,301,613
Mindanao Alliance of Self-help Societies Southern		
Philippines Education Cooperative Center	<b>3,028,080</b>	3,028,080
Others	<b>5,506,267</b>	3,060,386
Equity securities	<b>83,024,845</b>	103,744,995
	<b>319,882,842</b>	335,469,995
Financial assets at amortized cost:		
Manulife Plan	<b>21,000,000</b>	6,000,000
AXA Plan	<b>9,000,000</b>	2,000,000
PhilAm Life Plan	<b>5,000,000</b>	5,000,000
Sun Life Plan	<b>5,000,000</b>	5,000,000
	<b>40,000,000</b>	18,000,000
<b>Total</b>	<b>₱359,882,842</b>	<b>₱353,469,995</b>

All investments in equity securities are denominated in Philippine pesos and are not quoted in active markets. These financial assets are measured at cost less any impairment in value. The Cooperative's investments in various insurance plans for qualified employees, which are held until fixed maturities, are measured at amortized cost. The nature of the plans does not qualify the insurance policies to be a plan asset.

Fixed rate treasury notes earn interest at 3.62% per annum and have maturity terms of 25 years. Retail treasury bonds earn interest from 3.25% to 3.50% per annum and have maturity terms of 25 years. Preferred shares earn interest from 5.94% to 6.58% per annum. Interest income earned from fixed rate treasury notes, retail treasury bonds and long-term placement amounted to ₱8,827,862 and ₱6,583,595 in 2018 and 2017, respectively (see note 16).

The reconciliation of the carrying amounts of the financial assets is presented below:

	2018	2017
Balance at beginning of year	<b>₱353,469,995</b>	₱344,005,059
Additions	<b>64,412,847</b>	9,464,936
Withdrawals	<b>(58,000,000)</b>	-
Balance at end of year	<b>₱359,882,842</b>	₱353,469,995

Dividend income earned from investments in non-marketable equity securities amounted to ₱4,441,281 in 2018 and ₱1,678,947 in 2017 (see note 16).

**9. PROPERTY AND EQUIPMENT (NET)**

The reconciliation of this account follows:

December 31, 2018

	Land	Building and improvements	Leasehold improvements	Transportation equipment	Office, store and medical equipment	Furniture and fixtures	Construction in-progress	Total
Net carrying amount								
January 1, 2018	₱17,980,705	₱20,811,278	₱436,386	₱4,759,942	₱1,922,202	₱117,204	₱1,295,409	₱47,323,126
Additions	-	17,922	96,887	234,524	1,228,388	51,803	23,140,780	24,770,304
Disposals/write-off	-	(97,386)	-	-	(20,310)	-	-	(117,696)
Depreciation (note 20)	-	(1,489,224)	(184,457)	(1,559,754)	(1,002,733)	(115,817)	-	(4,351,985)
December 31, 2018	₱17,980,705	₱19,242,590	₱348,816	₱3,434,712	₱2,127,547	₱53,190	₱24,436,189	₱67,623,749
December 31, 2018								
Cost	₱17,980,705	₱41,449,601	₱4,956,260	₱10,413,435	₱30,029,705	₱3,673,070	₱24,436,189	₱132,938,965
Accumulated depreciation	-	(22,207,011)	(4,607,444)	(6,978,723)	(27,902,158)	(3,619,880)	-	(65,315,216)
Net carrying amount	₱17,980,705	₱19,242,590	₱348,816	₱3,434,712	₱2,127,547	₱53,190	₱24,436,189	₱67,623,749

December 31, 2017

	Land	Building and improvements	Leasehold improvements	Transportation equipment	Office, store and medical equipment	Furniture and fixtures	Construction in-progress	Total
Net carrying amount								
January 1, 2017	₱17,980,705	₱23,213,939	₱612,770	₱2,767,509	₱2,369,220	₱138,075	₱-	₱47,082,218
Additions	-	153,946	-	3,238,116	677,636	61,300	1,295,409	5,426,407
Disposals/write-off	-	(787,061)	-	(35,297)	-	-	-	(822,358)
Depreciation (note 20)	-	(1,769,546)	(176,384)	(1,210,386)	(1,124,654)	(82,171)	-	(4,363,141)
December 31, 2017	₱17,980,705	₱20,811,278	₱436,386	₱4,759,942	₱1,922,202	₱117,204	₱1,295,409	₱47,323,126
December 31, 2017								
Cost	₱17,980,705	₱41,780,878	₱4,859,373	₱10,178,911	₱28,801,320	₱3,684,210	₱1,295,409	₱108,580,806
Accumulated depreciation	-	(20,969,600)	(4,422,987)	(5,418,969)	(26,879,118)	(3,567,006)	-	(61,257,680)
Net carrying amount	₱17,980,705	₱20,811,278	₱436,386	₱4,759,942	₱1,922,202	₱117,204	₱1,295,409	₱47,323,126

Depreciation on property and equipment is presented as part of *Depreciation and amortization* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus amounting to ₱4,351,985 in 2018 and ₱4,363,141 in 2017 (see note 20).

Proceeds from the sale of property and equipment, which was disposed at its carrying amount, amounted to ₱20,310 and ₱35,297 in 2018 and 2017, respectively.

In order to subsidize the depreciation charges of the Cooperative's building and improvements, the Cooperative recognized the *Building fund subsidy* under *Other income* in the statements of operations and distribution of net surplus amounting to ₱266,426 in 2017 (see note 16).

The Cooperative also recognized *Building fund subsidy* for the net carrying amount of buildings and improvements written off amounting to ₱97,386 and ₱787,061 in 2018 and 2017, respectively, which has also been presented as *Loss on write-off of property and equipment* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus. These are subject for major renovation in the succeeding year and the initial cost of renovation has been capitalized as part of construction in-progress (see notes 16 and 20).

**10. INVESTMENT PROPERTIES (NET)**

The reconciliation of this account follows:

December 31, 2018

	Land	Building held for rentals	Total
Net carrying amount			
January 1, 2018	₱6,069,021	₱4,451,814	₱10,520,835
Additions during the year	46,062,796	-	46,062,796
Depreciation (note 20)	-	(117,000)	(117,000)
December 31, 2018	₱52,131,817	₱4,334,814	₱56,466,631
December 31, 2018			
Cost	₱52,131,817	₱5,266,935	57,398,752
Accumulated depreciation	-	(932,121)	(932,121)
Net carrying amount	₱52,131,817	₱4,334,814	₱56,466,631

December 31, 2017

	Land	Building held for rentals	Total
Net carrying amount			
January 1, 2017	₱7,405,628	₱4,602,298	₱12,007,926
Depreciation (note 20)	-	(150,484)	(150,484)
Disposals during the year	(1,336,607)	-	(1,336,607)
December 31, 2017	₱6,069,021	₱4,451,814	₱10,520,835
December 31, 2017			
Cost	₱6,069,021	₱5,266,935	11,335,956
Accumulated depreciation	-	(815,121)	(815,121)
Net carrying amount	₱6,069,021	₱4,451,814	₱10,520,835

Investment properties include buildings for lease and land intended for capital appreciation. Rent income recognized on the building amounted to ₱1,749,609 in 2018 and ₱1,772,997 in 2017 and presented as part of *Other income* in the statements of operations and distribution of net surplus (see note 16).

Proceeds from the sale of investment properties amounted to ₱1,958,912 in 2017, which was disposed at a gain of ₱622,305 and is presented as part of *Other income* in the statements of operations and distribution of net surplus (see note 16).

Depreciation on investment properties is presented as part of *Depreciation and amortization* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus amounting to ₱117,000 in 2018 and ₱150,484 in 2017 (see note 20).

**11. OTHER ASSETS (NET)**

This account consists of:

	2018	2017
Prepaid expenses	<b>₱983,122</b>	₱1,886,896
Unused supplies	<b>956,679</b>	625,201
Input VAT	<b>507,071</b>	1,024,466
Refundable deposits	<b>434,097</b>	516,563
Computerization cost (net)	<b>332,691</b>	17,177
Others	<b>193,448</b>	103,456
<b>Total</b>	<b>₱3,407,108</b>	₱4,173,759

The other assets are presented as follow:

	2018	2017
Current	<b>₱2,500,401</b>	₱3,682,975
Noncurrent	<b>906,707</b>	490,784
<b>Total</b>	<b>₱3,407,108</b>	₱4,173,759

Intangible asset pertains to computerization costs, which is amortized over its useful life. As at December 31, 2018 and 2017, the carrying amounts of computerization cost amounted to ₱332,691 and ₱17,177, respectively, net of accumulated amortization amounting to ₱9,515,568 and ₱9,486,624, respectively. The amortization expense amounted to ₱28,944 in 2018 and ₱17,177 in 2017 and presented as *Depreciation and amortization* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus (see note 20).

**12. DEPOSIT LIABILITIES**

This account consists of:

	2018	2017
Savings deposits	<b>₱222,160,054</b>	₱180,911,140
Time deposits	<b>570,714,944</b>	463,340,884
<b>Total</b>	<b>₱792,874,998</b>	₱644,252,024

The deposit liabilities earn an annual interest rate of 2% for savings deposits and from 3.25% to 5.00% for time deposits in both years. Total interest incurred amounted to ₱24,315,099 in 2018 and ₱20,360,935 in 2017 (see note 19).

The maturity analysis of time deposits is as follows:

	2018	2017
Below one year	<b>₱566,546,480</b>	₱453,581,682
One year to two years	<b>4,168,464</b>	9,759,202
<b>Total</b>	<b>₱570,714,944</b>	₱463,340,884

**13. ACCOUNTS PAYABLE AND OTHER LIABILITIES**

This account consists of:

	2018	2017
Trade payables	<b>₱47,124,773</b>	₱39,778,682
Deposits from members	<b>20,341,786</b>	15,798,929
Accrued expenses	<b>11,959,411</b>	4,757,244
CETF payable	<b>3,054,729</b>	5,088,742
Others	<b>2,308,612</b>	2,392,445
<b>Total</b>	<b>₱84,789,311</b>	₱67,816,042

Trade payables are non-interest bearing and are generally on 15 to 60 days term.

Deposits from members represent collections received from members for the sale of memorial lots that have not met the revenue recognition criteria.

Accrued expenses are liabilities arising from the Cooperative's annual general assembly.

CETF payable refers to the amount to be remitted to the federation chosen by the Cooperative.

Others are non-interest bearing and are short-term in nature and payable within 30 to 60 days or once funds are available.

**14. MEMBERS' EQUITY****Members' share capital**

The Cooperative has total members' contributions of ₱370,328,636 and ₱346,741,850 as at December 31, 2018 and 2017, respectively. The details of the common and preferred shares are presented below and in the succeeding page.

	2018	2017
<b>Common shares</b>		
Issued and outstanding:		
Balance at beginning of year	<b>₱345,789,096</b>	₱334,218,398
Additional members' contribution	<b>42,840,387</b>	37,744,556
Withdrawal of members' capital	<b>(19,173,777)</b>	(26,173,858)
Balance at end of year	<b>369,455,706</b>	345,789,096
<b>Preferred shares</b>		
Issued and outstanding:		
Balance at beginning of year	<b>965,724</b>	412,431
Additional members' contribution	<b>309,329</b>	850,654
Withdrawal of members' capital	<b>(145,320)</b>	(297,361)
Balance at end of year	<b>1,129,733</b>	965,724
Treasury shares - common shares	<b>(256,803)</b>	(12,970)
<b>Total</b>	<b>₱370,328,636</b>	₱346,741,850

Preferred shares are non-voting and shall enjoy preference over common shares in the dividend or asset distribution in the event of liquidation and shall receive higher interest than the common share. Treasury shares are common shares bought back and held in treasury.

### Donated capital

The Cooperative receives subsidies, grants, aids and others from different institutions or organizations and these are not available for distribution as interest on share capital and patronage refund. No donations were received in 2018 and 2017.

### Allocation and distribution of net surplus

In 2010, the New Code explicitly provides that Cooperative's net surplus at the end of the year shall be distributed in the following manner:

- (a) A minimum of ten percent (10%) shall be set aside as *General reserve fund*. This general fund is created to provide for the stability of the Cooperative and to absorb losses, if any, in its business operations.
- (b) A maximum of ten percent (10%) shall be set aside for *Cooperative education and training fund*. One-half of this amount shall be used by the Cooperative for education and training activities; while the other half shall be credited to the cooperative education and training fund of the Apex organization of which the Cooperative is a member.
- (c) A mandatory allocation of three percent (3%) shall be set aside for *Community development fund*. This fund shall be used for projects or activities that will benefit the community where the Cooperative operates.
- (d) A maximum of seven percent (7%) shall be set aside for *Optional fund for Land and building fund*.
- (e) The remaining net surplus shall be made available to members in the form of interest on paid/contributed capital not to exceed the normal rate of return on investments prescribed by the CDA, and patronage refunds, as determined by the BOD under certain conditions.

The members during the General Assembly resolved to approve that the allocation and distribution of net surplus is as follows:

	<b>2018</b>	2017
General reserve fund	<b>13%</b>	12%
Cooperative education and training fund	<b>6%</b>	8%
Community development fund	<b>4%</b>	3%
Land and building fund	<b>7%</b>	7%
Interest on share capital and patronage refund	<b>70%</b>	70%

Based on the foregoing allocation, the Cooperative's statutory and optional funds are as follow:

	2018	2017
<b>Statutory funds</b>		
General reserve fund		
Balance at beginning of year	₱45,942,372	₱39,937,854
Allocation from net surplus	7,965,499	6,004,518
Balance at end of year	<b>53,907,871</b>	45,942,372
CETF		
Balance at beginning of year	2,307,297	2,267,412
Allocation from net surplus	3,676,384	4,003,012
CETF payable	(1,838,192)	(2,001,506)
Disbursements	(1,758,338)	(1,961,621)
Balance at end of year	<b>2,387,151</b>	2,307,297
Community development fund		
Balance at beginning of year	1,497,908	1,334,206
Allocation from net surplus	2,450,923	1,501,130
Disbursements	(273,480)	(1,337,428)
Balance at end of year	<b>3,675,351</b>	1,497,908
	<b>59,970,373</b>	49,747,577
<b>Optional funds</b>		
Land and building fund		
Balance at beginning of year	16,471,139	14,021,990
Allocation from net surplus	4,289,115	3,502,636
Building fund subsidy	(97,386)	(1,053,487)
Balance at end of year	<b>20,662,868</b>	16,471,139
<b>Total</b>	<b>₱80,633,241</b>	₱66,218,716

Interest on share capital and patronage refund payable is as follow:

	2018	2017
Balance at beginning of year	₱37,997,088	₱32,740,399
Allocation from net surplus	42,891,148	35,026,358
	<b>80,888,236</b>	67,766,757
Payments of:		
Interest on share capital	(25,565,358)	(20,536,519)
Patronage refund	(10,168,950)	(9,233,150)
	<b>(35,734,308)</b>	(29,769,669)
Balance at end of year	<b>₱45,153,928</b>	₱37,997,088

As a result of the approved allocation and distribution of net surplus, the rates of interest on share capital are as follow:

	2018	2017
Rate of interest on share capital	7.8%	7.2%
Average national inflation rate	5.2%	3.2%
Excess over inflation rate	2.6%	4.0%



**15. COST OF SALES**

This account consists of:

	2018	2017
Merchandise inventory		
Balance at beginning of year	₱7,770,007	₱5,292,438
Purchases	62,899,650	62,158,349
Available for sale	70,669,657	67,450,787
Less: Balance at end of year	(3,678,921)	(7,770,007)
	<b>66,990,736</b>	59,680,780
Memorial lots		
Balance at beginning of year	14,939,540	17,307,584
Forfeited lots	-	1,538,956
Available for sale	14,939,540	18,846,540
Less: Balance at end of year	(12,285,558)	(14,939,540)
	<b>2,653,982</b>	3,907,000
<b>Total</b>	<b>₱69,644,718</b>	<b>₱63,587,780</b>

**16. OTHER INCOME**

This account consists of:

	2018	2017
Interest and dividend on deposits and investments	₱27,518,823	₱22,368,000
Processing fees	9,783,137	7,373,956
Pension income (note 17)	2,829,168	-
Income from Baskug 365	2,327,425	4,381,109
ECG, laboratory and x-ray fees	2,009,196	2,231,121
Rent income (notes 10 and 23)	1,749,609	1,772,997
Proceeds from general assembly activities	1,495,152	1,435,026
Bad debts recovery	1,299,912	1,345,859
Building fund subsidy (note 9)	97,386	1,053,487
Gain on sale of investment property (note 10)	-	622,305
Miscellaneous	1,272,564	1,381,271
<b>Total</b>	<b>₱50,382,372</b>	<b>₱43,965,131</b>

Interest and dividend on deposits and investments is composed as follows:

	2018	2017
Interest income from deposits and investments in time deposits (notes 4 and 5)	₱14,249,680	₱14,105,458
Interest income from treasury notes, retail treasury bonds and long-term placements (note 8)	8,827,862	6,583,595
Dividend income (note 8)	4,441,281	1,678,947
<b>Total</b>	<b>₱27,518,823</b>	<b>₱22,368,000</b>

**17. EMPLOYEE BENEFITS****Personnel expenses**

This account consists of:

	2018	2017
Salaries, wages and allowances	<b>₱22,267,905</b>	₱21,423,135
Employee benefits	<b>11,684,632</b>	14,098,736
SSS, HDMF and other contributions	<b>1,964,222</b>	1,865,011
Retirement benefit expense	-	818,017
<b>Total</b>	<b>₱35,916,759</b>	<b>₱38,204,899</b>

**Retirement benefits**

The Cooperative maintains a defined benefit plan covering all its regular employees with at least one year of service with the Cooperative. The plan provides for payment of benefits in lump sum amount upon attainment of the normal retirement age of 60 or upon retirement or separation at an earlier age or later but not beyond the age of 65. The fund is administered under an insured plan. The retirement plan is intended to provide employee benefits based on the years of service and percentage of latest monthly salary.

Contributions and costs are determined in accordance with actuarial valuation made for the plan. The Cooperative's latest actuarial valuation is at December 31, 2018.

The amount recognized as expense is as follows:

	2018	2017
Current service cost	<b>₱1,260,192</b>	₱1,790,312
Interest income (net)	<b>(103,309)</b>	(12,909)
Actuarial gain	<b>(3,986,051)</b>	(959,386)
<b>Retirement benefit expense (pension income)</b>	<b>(₱2,829,168)</b>	<b>₱818,017</b>

The actual return on plan assets is as follows:

	2018	2017
Interest income / expected return on plan assets	<b>₱952,953</b>	₱891,244
Actuarial loss on plan assets	<b>(467,021)</b>	(379,853)
<b>Actual return on plan assets</b>	<b>₱485,932</b>	<b>₱511,391</b>

The amounts of net pension assets recognized in the statements of financial condition as at December 31, 2018 and 2017 are presented as follow:

	2018	2017
Fair value of plan assets	<b>₱16,126,622</b>	₱16,707,321
Defined benefit obligation	<b>(11,486,231)</b>	(14,896,098)
<b>Net pension assets</b>	<b>₱4,640,391</b>	<b>₱1,811,223</b>

The plan assets are invested in a retirement plan managed by a trustee which invests the contributions in various treasury bills and bonds issued by government banks. Treasury bills generally mature within one year while treasury bonds generally mature within two to 25 years from date of issuance. As at December 31, 2018, treasury bills and bonds have rates of return ranging from 2.15% to 2.88% and 3.59% to 5.25%, respectively, based on published rates.

The movement in the net pension assets for the year 2018 is as follows:

	Fair value of plan assets	Less: Present value of retirement obligation	Net pension assets
Current service cost	₱ -	₱1,260,192	<b>(₱1,260,192)</b>
Interest income (net)	952,953	849,644	<b>103,309</b>
Actuarial gain or loss	(467,021)	(4,453,072)	<b>3,986,051</b>
Retirement benefit expense	485,932	(2,343,236)	<b>2,829,168</b>
Benefits paid	(1,066,631)	(1,066,631)	-
Movements during the year	(580,699)	(3,409,867)	<b>2,829,168</b>
Balance at beginning of year	16,707,321	14,896,098	<b>1,811,223</b>
Balance at end of year	<b>₱16,126,622</b>	<b>₱11,486,231</b>	<b>₱4,640,391</b>

The movement in the net pension assets for the year 2017 is as follows:

	Fair value of plan assets	Less: Present value of retirement obligation	Net pension assets
Current service cost	₱ -	₱1,790,312	<b>(₱1,790,312)</b>
Interest income (net)	891,244	878,335	<b>12,909</b>
Actuarial gain or loss	(379,853)	(1,339,239)	<b>959,386</b>
Retirement benefit expense	511,391	1,329,408	<b>(818,017)</b>
Contributions to the retirement fund	2,389,166	-	<b>2,389,166</b>
Benefits paid	(2,768,047)	(2,768,047)	-
Movements during the year	132,510	(1,438,639)	<b>1,571,149</b>
Balance at beginning of year	16,574,811	16,334,737	<b>240,074</b>
Balance at end of year	<b>₱16,707,321</b>	<b>₱14,896,098</b>	<b>₱1,811,223</b>

The significant actuarial assumptions used as at December 31, 2018 and 2017 are as follow:

	2018	2017
Discount rate	<b>7.53%</b>	5.70%
Salary increase rate	<b>7%</b>	7%
Average remaining working lives of employees	<b>27 years</b>	26 years

The discount rate as at December 31, 2018 and 2017 was calculated as the resulting single effective interest rate determined by discounting the projected benefit payments using different term-dependent derive zero-coupon rate. Assumptions regarding mortality experience are based on the 1960 Standard Group Mortality Table.

The sensitivity of the defined benefit obligation to changes in the actuarial assumptions by one percent (1%) is:

	2018	2017
Discount rate +1%	<b>(P1,789,000)</b>	(P2,587,000)
Discount rate -1%	<b>2,238,000</b>	3,278,000
Salary increase rate +1%	<b>2,150,000</b>	3,093,000
Salary increase rate -1%	<b>(1,758,000)</b>	(2,508,000)

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement liability recognized within the statements of financial condition.

The weighted average duration of the defined benefit obligation is 19 years.

The expected maturity analysis of undiscounted retirement benefits obligation follows:

	After one year	Between two to three years	Between four to five years	Over five years	<b>Total</b>
Retirement benefits obligation	P -	P -	P838,000	P6,885,000	<b>P7,723,000</b>

## 18. OPERATING EXPENSES

This account consists of:

	2018	2017
Meetings and assemblies	<b>P25,911,092</b>	P9,843,239
Security services	<b>4,744,262</b>	4,227,327
Honorarium and allowances	<b>2,593,114</b>	2,575,002
Stationery supplies	<b>2,386,911</b>	2,291,904
Travel and transportation	<b>1,351,043</b>	1,016,375
Promotions and subscription	<b>1,307,286</b>	1,026,487
Collection	<b>1,079,135</b>	653,626
Professional fees	<b>957,062</b>	1,091,002
Insurance	<b>548,172</b>	591,678
Taxes and licenses	<b>199,451</b>	267,861
Miscellaneous	<b>1,105,602</b>	1,276,779
<b>Total</b>	<b>P42,183,130</b>	<b>P24,861,280</b>

Miscellaneous expenses include all other expenses incurred by the Cooperative, which are not classified under any of the specified expense accounts.

**19. INTEREST EXPENSE ON DEPOSIT LIABILITIES**

This account consists of:

	2018	2017
Savings deposits	₱3,902,104	₱2,955,254
Time deposits	20,412,995	17,405,681
<b>Total</b>	<b>₱24,315,099</b>	<b>₱20,360,935</b>

**20. OCCUPANCY AND EQUIPMENT RELATED COSTS**

This account consists of:

	2018	2017
Depreciation and amortization (notes 9 and 10)	₱4,497,929	₱4,530,802
Light and water	3,192,665	2,825,064
Communication	2,336,824	1,826,208
Rent (note 23)	1,380,425	1,055,970
Repairs and maintenance	1,035,079	1,026,098
Loss on write-off of property and equipment (note 9)	97,386	787,061
<b>Total</b>	<b>₱12,540,308</b>	<b>₱12,051,203</b>

**21. RELATED PARTY TRANSACTIONS**

The Cooperative's related parties include its BOD, members of various committees, and officers as described below. None of the transactions incorporate special terms and conditions and no guarantee was given or received. Outstanding balances are usually settled in cash.

**Loans**

In the ordinary course of trade or business, the Cooperative has loan transactions with certain officers and directors. These loan transactions are made substantially on the same terms and conditions as with other individuals and businesses of comparable risks. The breakdown of these loans is as follows:

	2018	2017
Officers	₱1,050,588	₱1,748,000
Directors	367,886	5,744,000
<b>Total</b>	<b>₱1,418,474</b>	<b>₱7,492,000</b>

The above accounts will be settled in cash and payable based on the individual terms agreed with the individual employees, directors and other related parties.

**Key management compensation**

The remuneration of key management personnel are set out below in total for each of the following categories:

	2018	2017
Salaries and wages	P3,509,357	P4,063,423
Other short-term benefits	427,188	644,528
Post-employment benefits	243,074	304,995
<b>Total</b>	<b>P4,179,619</b>	<b>P5,012,946</b>

**22. INCOME TAX**

The reconciliation of tax on pre-tax surplus computed based on the applicable statutory income tax rate and recognized as current income tax expense in the statements of operations and distribution of net surplus for the years 2018 and 2017 are as follow:

	2018	2017
Surplus before tax	P61,392,232	P50,166,217
At statutory income tax rate	18,417,670	15,049,865
Reductions in income tax resulting from		
Surplus from tax exempt operations	(18,298,507)	(14,921,302)
<b>Total</b>	<b>P119,163</b>	<b>P128,563</b>

**23. COMMITMENTS AND CONTINGENCIES****Operating lease commitments - Cooperative as lessor**

The Cooperative entered into lease agreements on its investment properties. The lease contracts are for periods ranging from one year up to 10 years and are renewable upon mutual agreement of both parties. Rental income recognized amounted to P1,749,609 and P1,772,997 in 2018 and 2017, respectively, and is presented as *Rent income* under *Other income* in the statements of operations and distribution of net surplus (see note 16).

**Operating lease commitments - Cooperative as lessee**

The Cooperative leases building and office spaces from certain individuals for the location occupied by its branches. The lease contracts are for periods ranging from one year up to five years and are renewable upon mutual agreement of both parties. Rent expense charged to operations amounted to P1,380,425 in 2018 and P1,055,970 in 2017, respectively, and is presented as *Rent* under *Occupancy and equipment related costs* in the statements of operations and distribution of net surplus (see note 20).

## Contingencies

There are contingent liabilities such as litigation and claims that arise in the normal course of the Cooperative's operations which are not reflected in the accompanying financial statements. As at December 31, 2018, the Cooperative's management is of the opinion that losses, if any, from these claims will not have any material effect on the Cooperative's financial statements.

## 24. SUPPLEMENTARY INFORMATION REQUIRED BY THE BUREAU OF INTERNAL REVENUE (BIR)

The following information is presented for purposes of filing with the BIR and is not a required part of the basic financial statements.

### Supplementary information required by Revenue Regulation (RR) No. 15-2010

On December 28, 2010, the BIR issued RR No. 15-2010, which amended certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements and income tax returns. Section 2 of RR No. 21-2002 was further amended to include in the Notes to Financial Statements information on taxes, duties and license fees paid or accrued during the year in addition to what is mandated by PFRFC.

- i. In accordance with RA No. 9520, cooperatives are exempt from the payment of all national taxes. In addition, pursuant to Section 109 of the 1997 Tax Code, as amended, *Exempt transactions*, cooperatives duly registered with the CDA are exempt from VAT. However, under Revenue Memorandum Order (RMO) 76-2010, Section 8, *Taxability/exemption of duly registered cooperatives which transact business with members and non-members*, cooperatives with accumulated reserves and undivided net savings of more than ₱10,000,000 shall be subject to VAT on transactions with non-members.

The Cooperative declared output VAT during the year as follows:

	2018	
	Revenue from non-members	Output VAT
Sale subject to 12% VAT		
Sale of goods	₱1,688,380	₱202,606
Lease of properties	1,609,931	193,192
<b>Total</b>	<b>₱3,298,311</b>	<b>₱395,798</b>

The movements of input VAT during the year are summarized below:

	2018
Balance at beginning of year	₱1,024,466
Add: Current year's domestic purchases	510,910
Less: Claims for tax credit or refund	(62,202)
Derecognized	(966,103)
<b>Balance at end of year</b>	<b>₱507,071</b>

- ii. The Cooperative does not have importation during the year 2018, since it does not have any transactions, which are subject to importation tax.
- iii. The Cooperative does not have excise tax during the year 2018, since it does not have any transactions, which are subject to excise tax.
- iv. The Cooperative has no transaction subject to documentary stamp tax during the year 2018.
- v. The details of taxes and licenses account are broken down as follows:

	2018
Business permit	₱134,634
Annual registration fee	30,075
Motor vehicle registration fees	28,109
Miscellaneous	6,633
<b>Total</b>	<b>₱199,451</b>

- vi. Details of the Cooperative's withholding taxes for the year ended December 31 are as follow:

	2018
Tax on compensation and benefits	₱1,582,089
Expanded withholding taxes	1,397,213
<b>Total</b>	<b>₱2,979,302</b>

- vii. There were no deficiency tax assessments during the year 2018. The Cooperative has no tax cases under preliminary investigation, litigation and/or prosecution in courts or bodies outside the BIR.

\* \* \*



# CAPITAL EXPENDITURE BUDGET

## FOR THE YEAR ENDED DECEMBER 31, 2019

	Land/Building and Construction	Building Improvement	Medical and Office Equipments	Transportation Equipments	Furniture and Fixtures	Leasehold Improvements	Computerization	Total
Monteverde Branch			207,000.00	1,070,000.00	26,000.00			1,303,000.00
Panabo Sattelite	-	-	-	140,000.00	-	-	-	140,000.00
Buhangin Branch			68,500.00					68,500.00
Matina Branch	-	-	914,000.00	1,000,000.00	139,000.00	-	-	2,053,000.00
Calinan Sattelite	-	-	373,800.00	-	51,000.00	80,000.00	-	504,800.00
Panacan Branch	-	-	222,000.00	70,000.00	-	100,000.00		392,000.00
Puan Branch	1,300,000.00	650,000.00	140,000.00	-	-			2,090,000.00
<b>Total Savings and Credit Operations</b>	<b>1,300,000.00</b>	<b>650,000.00</b>	<b>1,925,300.00</b>	<b>2,280,000.00</b>	<b>216,000.00</b>	<b>180,000.00</b>	<b>-</b>	<b>6,551,300.00</b>
Buying Club Operations	-	-	1,195,000.00	1,000,000.00	910,500.00	-	-	3,105,500.00
SAMULCO Polyclinic and Diagnostic Center	1,000,000.00	-	5,805,000.00	-	37,000.00			6,842,000.00
Head Office	70,000,000.00	3,340,000.00	4,662,500.00	3,900,000.00	395,100.00	3,200,000.00	2,770,000.00	88,267,600.00
<b>GRAND TOTAL</b>	<b>71,000,000.00</b>	<b>3,990,000.00</b>	<b>13,587,800.00</b>	<b>7,180,000.00</b>	<b>1,558,600.00</b>	<b>3,380,000.00</b>	<b>2,770,000.00</b>	<b>104,766,400.00</b>

"The increase in the capex is due to the following


* Development of land in Ula	70,000,000.00
*Building Renovation of SAMULCO Polyclinic	1,000,000.00
*Building Renovation of SAMULCO Puan Branch	1,300,000.00
* 4 Cars and 1 Delivery Van	5,500,000.00

### BUDGET COMMITTEE

  
**Ruel S. Ricabo, RCE**  
Chairperson

  
**Mark Bryan B. Borinaga, CPA**  
Vice Chairperson

  
**Eduardo D. Saladas**  
Member

  
**Mel Joy B. Salazar, MBA**  
Member

# CONSOLIDATED STATEMENT OF OPERATIONS


## BUDGET FOR THE YEAR 2019

	BUDGET 2019	ACTUAL 2018	BUDGET 2018
<i>Income from Consumer Operations</i>			
Net Sales	54,000,000.00	69,219,122.43	54,000,000.00
Cost of Sales	51,300,000.00	67,070,996.51	51,300,000.00
<b>Gross Profit from Consumer Operations</b>	<b>2,700,000.00</b>	<b>2,148,125.92</b>	<b>2,700,000.00</b>
<i>Income from Credit Operations</i>			
Interest Income from Loans	120,261,400.00	88,954,127.00	95,368,000.00
Service Fees	21,232,100.00	15,528,666.00	15,000,000.00
Fines, Penalties and Surcharges	6,923,775.00	6,172,578.00	6,765,300.00
Gain on Reversal Impairment Losses-Loans	10,035,300.00	8,711,076.00	10,000,000.00
<b>Total Income from Credit Operations</b>	<b>158,452,575.00</b>	<b>119,366,447.00</b>	<b>127,133,300.00</b>
<i>Other Operating Income</i>			
Laboratory Fee	3,500,000.00	1,630,108.38	2,030,000.00
X-ray Fee	1,500,000.00	547,438.89	1,000,000.00
ECG Fee	50,000.00	51,161.25	60,000.00
<b>Total Other Operating Income</b>	<b>5,050,000.00</b>	<b>2,228,708.52</b>	<b>3,090,000.00</b>
<i>Other Income</i>			
Income from Bank Deposits	250,744.00	256,794.78	446,661.00
Income from Investment	24,000,000.00	27,153,970.29	20,000,000.00
Processing Fee	13,189,000.00	9,681,762.89	5,000,000.00
Realized Income-Memorial Lots	1,389,000.00	2,409,489.16	500,000.00
Rental Income	1,209,000.00	1,230,401.80	1,800,000.00
Miscellaneous Income	7,110,516.00	11,871,827.64	12,385,351.00
Gain on sale of ROPA			800,000.00
<b>Total Other Income</b>	<b>47,148,260.00</b>	<b>52,604,246.56</b>	<b>40,932,012.00</b>
<b>TOTAL REVENUE</b>	<b>213,350,835.00</b>	<b>176,347,528.00</b>	<b>173,855,312.00</b>
<b>COST OF GOOD SOLD</b>			
<i>Direct Cost</i>			
Professional Fee	813,000.00	528,741.39	813,000.00
Laboratory/X-ray Supplies	912,500.00	710,133.10	912,500.00
<b>Total Direct Cost</b>	<b>1,725,500.00</b>	<b>1,238,874.49</b>	<b>1,725,500.00</b>
<i>Financing Cost</i>			
Interest Expense on Savings Deposits	6,187,109.00	3,902,104.14	6,300,000.00
Interest Expense on Time Deposits	31,295,000.00	20,412,994.86	16,800,000.00
<b>Total Financing Cost</b>	<b>37,482,109.00</b>	<b>24,315,099.00</b>	<b>23,100,000.00</b>
<i>Personnel Cost</i>			
Salaries and Wages	38,035,100.00	22,267,905.00	30,431,283.00
HDMF/Pag-Ibig Contribution	214,800.00	171,977.19	202,200.00
SSS/Med. Cont. and EC Cont.	2,289,700.00	1,489,313.90	1,853,645.00
Philhealth Contribution	503,868.00	302,930.91	335,860.00
Employees Benefit	17,226,195.00	10,642,479.00	11,310,096.00
Retirement Cost	2,983,403.00	725,932.20	2,333,136.00
<b>Total Personnel Cost</b>	<b>61,253,066.00</b>	<b>35,600,538.20</b>	<b>46,466,220.00</b>

**Other Operating Expenses**

Marketing and Promotion	2,124,700.00	1,248,957.79	2,644,314.00
Product/ Service Development	200,000.00	-	200,000.00
Product Research	150,000.00	-	150,000.00
Professional and Consultancy Fees	800,000.00	370,977.88	740,000.00
Honorarium and Allowances	3,000,000.00	2,601,094.45	3,983,750.00
Office Supplies	1,732,000.00	1,536,341.82	1,347,643.00
Store Supplies	150,000.00	132,122.34	300,000.00
Meetings and Conferences	3,251,000.00	2,018,557.17	2,650,160.00
Trainings and Seminars	1,752,500.00	2,330.00	1,558,400.00
Power, Light and water	3,448,000.00	3,221,971.77	3,000,000.00
Fuels and Lubricants	2,387,200.00	1,086,725.15	1,790,300.00
Travel and Transportation	222,000.00	233,361.07	333,330.00
Insurance	805,405.00	600,971.72	768,600.00
Repairs and Maintenance	1,323,000.00	1,035,078.92	955,400.00
Rentals	1,808,400.00	1,380,424.56	1,423,549.00
Taxes, Fees and Charges	234,800.00	199,450.67	113,550.00
Communication	2,808,800.00	2,313,928.24	2,000,000.00
Representation	1,281,000.00	290,636.02	475,060.00
Collection Expense	1,807,730.00	1,079,135.27	1,146,334.00
Litigation Expense	540,000.00	57,342.96	500,000.00
General Support Services	5,012,413.00	4,680,408.15	4,500,000.00
Miscellaneous Expense	239,400.00	158,096.10	230,650.00
Depreciation	5,413,887.00	4,133,033.61	4,700,000.00
Amortization (Computerization)	293,000.00	51,986.14	
Prov. For Probable Losses	800,000.00		2,180,000.00
Impairment Losses	100,000.00	216,755.33	400,000.00
Bank Charges	4,085.00	391.11	2,000.00
General Assembly Expense	1,800,000.00	15,241,213.52	3,000,000.00
Members Benefit Expense	3,738,240.00	9,797,465.72	6,200,000.00
Affiliation Fee			
Social & Community Service Expense			
Donations and Contributions	62,600.00	52,727.96	170,000.00
Senior Citizen Discount	100,000.00	59,298.87	100,552.00
<b>Total Other Operating Expenses</b>	<b>47,390,160.00</b>	<b>53,800,784.31</b>	<b>47,563,592.00</b>
<b>TOTAL EXPENSES</b>	<b>147,850,835.00</b>	<b>114,955,296.00</b>	<b>118,855,312.00</b>
<b>NET INCOME - BEFORE TAX</b>	<b>65,500,000.00</b>	<b>61,392,232.00</b>	<b>55,000,000.00</b>

**BUDGET COMMITTEE**

  
**Ruel S. Ricabo, RCE**  
 Chairperson

  
**Eduardo D. Saladas**  
 Member

  
**Mark Bryan B. Borinaga, CPA**  
 Vice-Chairperson

  
**Mel Joy B. Salazar, MBA**  
 Member

# CONSOLIDATED STATEMENTS OF DAYONG FUND BALANCE AS OF DECEMBER 31, 2018

	2018	2017
<b>DAYONG FUND - MEMBERS CONTRIBUTION</b>		
Beginning balance as of January 01, 2018	7,028,942	7,310,883
Add: Receipts		
DAYONG Members replenishment and Contribution	32,346,400	25,469,433
Less: Disbursement		
Beneficiaries Claim and Fund Utilization	(30,485,828)	(25,751,374)
<b>Ending Balance as of December 31, 2018</b>	<b>8,889,514</b>	<b>7,028,942</b>

<b>DAYONG FUND - COOPERATIVE RESERVES</b>		
Beginning Balance as of January 01, 2018	20,927,005	20,993,005
Add: Retention of less than 100%		
Less: Reinstated		
Dayong Van		
Donation to Non-Dayong member	(122,000)	(66,000)
<b>Ending Balance as of December 31, 2018</b>	<b>20,805,005</b>	<b>20,927,005</b>

<b>TOTAL DAYONG FUND BALANCE</b>	<b>29,694,519.19</b>	<b>27,955,947.00</b>
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**CONSOLIDATED TOTAL MEMBERS OF DAYONG**

	MONTEVERDI BRANCH	MATINA BRANCH	PANACAN BRANCH	PUAN BRANCH	BUHANGIN BRANCH	HEAD OFFICE	TOTAL
ACTIVE DAYONG MEMBERS :	10,031	3,076	2,106	2,041	1,295	142	18,691
NON-DAYONG MEMBERS	8,419	2,243	1,243	1,064	903	4,771	18,643
<b>TOTAL SAMULCO MEMBERS</b>	<b>18,450</b>	<b>5,319</b>	<b>3,349</b>	<b>3,105</b>	<b>2,198</b>	<b>4,913</b>	<b>37,334</b>

**COMPARATIVE STATISTIC REPORT OF DECEASED DSSD MEMBERS**

AGE BRACKET	2018		2017		2016	
	FEMALE	MALE	FEMALE	MALE	FEMALE	MALE
29 - AND BELOW	0	0	0	0	0	1
30 - 39	1	2	1	1	0	5
40 - 49	8	9	4	8	5	11
50 - 59	18	19	11	25	17	26
60 - AND ABOVE	69	79	84	56	60	67
	<b>96</b>	<b>109</b>	<b>100</b>	<b>90</b>	<b>82</b>	<b>110</b>

**TOTAL MEMBERS BENEFICIARIES AVAILED VAN & TENT FOR THE YEAR 2018**

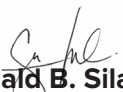
	2018	2017	2016	2015
VAN	137	108	78	20
TENT	10	9	13	4

**TOTAL AMOUNT DECEASED FLOWERS FOR THE YEAR 2018**

	2018	2017
FLOWERS	303,916.62	224,895.29

**TOTAL DONATION AMOUNT OF FIRE AND FLOOD VICTIM FOR THE YEAR 2018**

	2018	2017
FIRE	12,400.00	22,400.00
FLOOD	81,800.00	50,800.00

  
**Ronald B. Silaya, Jr**  
Dayong and Baskug Clerk

  
**Jonalyn Melon**  
Member's Care

  
**Mel Joy B. Salazar, CPA**  
Accountant/ Compliance Officer

  
**Ruel S. Ricabo, RCE**  
General Manager

## DAYONG SPECIAL SAVINGS DEPOSIT LIST OF DEATH FOR THE YEAR 2018

Deseased members w/ DAYONG claims as of JANUARY- DECEMBER 2018

NO.	BRANCH	PB#	NAME	DATE	AMOUNT	DIED ON	AGE	CAUSE OF DEATH	AMOUNT
				OF DECEASED MEMBERS	DEDUCTED				
1	MAIN	23532	LABORA, SUSANA	08/01/17	10.00	05/12/17	66	CEREBROVASCULAR ACCIDENT	150,342.25
2	MAIN	18089	VERMONT, LEONIDA	05/01/18	10.00	01/11/17	64	PNEUMONIA	147,349.75
3	RMU	6554	SALCEDO, LUZMINDA	09/01/18	10.00	01/01/18	57	Cardiopulmonary Arrest	153,007.00
4	MAIN	7662	BAGUIO, RODOLFO	10/01/18	10.00	21/12/17	64	CEREBROVASCULAR ACCIDENT	152,736.25
5	PUAN	4121	ZACARIAS, MARISSA	10/01/18	10.00	12/12/17	60	CEREBROVASCULAR ACCIDENT	150,009.75
6	MAIN	12416	CORPUZ, ELEONOR	12/01/18	10.00	16/12/17	62	BREAST CANCER	152,467.75
7	MAIN	25497	BIMBO, RONALD	12/01/18	10.00	27/11/17	53	CEREBROVASCULAR ACCIDENT	146,489.00
8	PANACAN	3866	ELIAS A. TINAMISAN	01/13/18	10.00	12/17/17	63	CHRONIC RENAL FAILURE	152,104.50
9	MATINA	17767	RAMOS, MARGIE A.	16/01/18	1.70	01/01/18	33	BREAST CANCER	27,495.38
10	MATINA	16864	DIDAL, DECEBELINDO W.	18/01/18	10.00	13/12/17	57	CARDIOPULMONARY ARREST	150,465.75
11	PUAN	4232	CALIMBO, ABUNDIO	22/01/18	7.00	23/12/17	60	CARDIOPULMONARY ARREST	106,127.35
12	MAIN	32018	CACHUELA, EFREN	23/01/18	10.00	25/12/17	69	SEPSIS	144,986.00
13	MAIN	23375	DINOLAN, ERNANE	24/01/18	10.00	30/12/17	55	CEREBROVASCULAR ACCIDENT	151,183.00
14	MATINA	15170	DANDAN, FANCHELITA D.	25/01/18	10.00	28/12/17	69	HYPOXIC ISCHEMIC	151,762.50
15	MAIN	20557	ABARICO, FRANCISCO	25/01/18	10.00	07/12/17	65	GUNSHOT WOUND OF THE HEAD	150,313.75
16	MAIN	24331	FULGUERINAS, RUBY	26/01/18	1.50	19/12/17	40	HYPOVOLEMIC SHOCK	23,145.57
17	Buhangin	00686	OLIVIA, BELEN	27/01/18	10.00	09/01/18	73	acute myocardial infarction	152,195.25
18	Buhangin	00738	BASAÑEZ, AURORA	29/01/18	10.00	04/01/18	68	acute myocardial infarction	151,698.75
19	MAIN	8827	KEMPIS, ROGELIO	29/01/18	10.00	08/12/17	68	GASTRIC ULCER	149,743.75
20	PUAN	3950	LAPE, ROSARIO	29/01/18	10.00	10/01/18	54	ACUTE RESPIRATORY FAILURE	151,667.50
21	MAIN	19935	ABAN, MA. MERCEDES	01/02/18	10.00	23/01/18	63	BREAST CARCINOMA	149,387.02
22	MAIN	24263	DURAN, JUDITH	01/02/18	10.00	04/01/18	59	ACUTE MYOCARDIAL INFARCTION	149,121.50
23	PANACAN	5053	MA. ROSARIO N. MENDOZA	02/03/18	10.00	01/21/18	44	RECTAL CARCINOMA	148,741.50
24	MAIN	29594	ECHAVIA, WARLITO	05/02/18	10.00	14/09/12	74	HYPERTENSIVE	150,423.00
25	MAIN	33618	MALAKI, MONTANO	05/02/18	2.50	19/12/17	72	CARDIOGENIC SHOCK	38,606.81
26	MAIN	19383	TOLEDO, VICTORIA	05/02/18	10.00	26/12/17	57	HYPERTENSION	151,078.50
27	MAIN	8296	CLAPANO, CONSOLACION	06/02/18	10.00	27/12/17	65	LUNG CARCINOMA	150,299.50
28	MATINA	17653	SEVILLA, MANUEL C.	07/02/18	5.00	29/12/17	57	ACUTE RESPIRATORY FAILURE	75,753.01
29	MAIN	10898	BUAL, NOLI	07/02/18	10.00	01/01/18	53	ACUTE MYOCARDIAL INFARCTION	150,546.50
30	PANACAN	8056	SERGIO C. DIOSO	02/08/18	4.50	12/23/17	68	PNEUMONIA	69,152.41
31	RMU	1903	RAMOS, RUTH	08/02/18	10.00	24/01/18	60	Septic Encephalopathy	152,660.25
32	PANACAN	7885	WARTEMIO T. BOHOLANO	02/14/18	10.00	01/15/18	71	CARDIAC ARRHYTHMIA	151,615.25
33	RMU	5262	ALLATA, MICHELLE	15/02/18	10.00	06/02/18	37	Hypovolemic Shock	154,783.50
34	MAIN	4333	RUBILLAR, MONICA	19/02/18	10.00	15/01/18	81	SEPTIC SHOCK	153,396.50
35	PUAN	2265	GAMBONG, PRISCO	19/02/18	10.00	02/01/18	66	ACUTE RESPIRATORY FAILURE	152,190.00
36	MAIN	8102	BADILLA, VERONICA	19/02/18	10.00	01/02/18	64	MYOCARDIAL INFARCTION	154,109.00
37	MAIN	4981	ENGRESO, EDITHA	19/02/18	10.00	23/01/18	63	PNEUMONIA	153,258.75
38	MAIN	1634	CATAYLO, RUFINA	20/02/18	10.00	13/01/18	88	HYPOTENSION AND HYPOXEMIA	150,945.50
39	MAIN	1795	COSTAS, BONIFACIA	20/02/18	10.00	09/01/18	71	DIABETIC NEPHROPATHY	150,399.25
40	PANACAN	1228	SOFIA C. GUADALQUIVER	02/22/18	10.00	02/03/18	63	BREAST CARCINOMA	153,781.25
41	MAIN	28203	GALARCE, EDWIN	22/02/18	10.00	18/02/18	49	SEPTIC SHOCK	152,988.00
42	MAIN	9908	BERMUDEZ, FIDELA	23/02/18	10.00	07/01/18	65	CARDIOGENIC SHOCK	150,465.75
43	MATINA	17467	RINGOR, TERESITA R.	24/02/18	10.00	02/02/18	62	CEREBRAL ANEURYSM	151,572.50
44	PUAN	4281	DRIZ, BENIGNO	26/02/18	10.00	23/01/18	77	MULTI-ORGAN DYSFUNCTION	151,738.75
45	MAIN	14466	AMPON, GLENDA P.	28/02/18	10.00	05/02/18	42	CARDIOPULMONARY ARREST	152,631.75
46	MAIN	3000	AYUDANTE, RUPERTO JR.	02/03/18	10.00	20/02/18	85	PROSTATIC CANCER	154,128.00
47	MAIN	21384	CUARIO, ROSE	02/03/18	10.00	24/02/18	68	LIVER CIRRHOSIS	154,721.75
48	PUAN	3865	MORENO, BONIFACIO	02/03/18	10.00	02/05/18	55	BRAIN HERNIATION	152,688.75
49	MATINA	10942	SERDAN, MARCELINA I.	06/03/18	10.00	10/02/18	78	ACUTE RESPIRATORY FAILURE	154,455.75
50	MAIN	12643	DELA PAZ, ROSEMARIE	09/03/18	10.00	28/01/18	59	PNEUMOPERITONEUM	141,483.50
51	MAIN	32422	PANDAC, RUSTICA	09/03/18	7.00	22/01/18	76	ACUTE MYOCARDIAL INFARCTION	97,210.00
52	PANACAN	6902	CERILA C. GARCIA	03/10/18	10.00	02/25/18	69	BREAST CARCINOMA	155,638.50
53	MAIN	20540	MARTURILLAS, BRENDA	13/03/18	10.00	14/02/18	68	BREAST CARCINOMA	151,814.75
54	PUAN	3425	ELOJA, DOMINGA	15/03/18	10.00	16/02/18	74	PNEUMONIA	151,529.75
55	MAIN	8738	AGUELO, MARIA	15/03/18	10.00	16/02/18	67	HYPOTHYROIDISM	152,185.25
56	MATINA	16669	LASCUÑA, DANIELO B.	21/03/18	10.00	02/03/18	64	ACUTE CORONARY SYNDROME	153,534.25
57	MATINA	5328	GAMAYOT, LEISEL ELISEO D.	21/03/18	10.00	27/02/18	63	CARDIOGENIC SHOCK	152,878.75
58	MAIN	3715	SANTOS, MINVILUZ	27/03/18	10.00	23/02/18	74	DIABETIC NEPHROPATHY	152,755.25
59	MAIN	14129	MARIANO, MANUEL	02/04/18	10.00	03/03/18	72	PNEUMONIA	153,828.75
60	MAIN	7208	VADAL, JUDITH	02/04/18	10.00	05/03/18	71	ACUTE MYOCARDIAL INFARCTION	154,588.75
61	MAIN	16600	VILLOS, JULIET	02/04/18	10.00	02/03/18	53	SEVERE SEPSIS	153,681.50
62	MATINA	15780	CASTILLO, GERMELINA S.	05/04/18	10.00	07/03/18	69	SEVERE METABOLIC ACIDOSIS	154,479.50





# SAMULCO FOUNDATION, INC. (SFI)

The year 2018 was a challenging year for SFI. Some members are enticed to avail the loans provided by other Micro- Finances institutions that lead to the reduction of SFI membership. As observed, the new recruited SFI members exhibit promptness in their loan payment as compared to those long existing clients.

This year 2019, a feasibility study is presently conducted to analyze and restructure the recurring uncertainties of SFI Operation. Hopefully, SFI will continually serve the less privileged in the society as stated in SFI Mission and Vision. SFI would like to thank SAMULCO for steadfast financial and moral support.

We encourage members of SAMULCO to continually support the Foundation.

## The Summary Report of Year-End 2017 - 2018

			YEAR 2018(Unaudited)	YEAR 2017(Audited)	Increase (Decrease)	
					In amount	In %
Total Members			889	918	(29)	(0.03)
New Members Recruited			46	42	4	0.10
No. of Drop Outs			69	56	(9)	(0.16)
No. of Centers			23	26	(30)	(1.15)
No. of Development Officers			2	3	(1)	(0.33)
Loan Releases	6 Mos. Term	# of Borrowers	315	368	(166)	(0.45)
		₱ Released	3,741,000	4,038,000	(297,000)	(0.07)
	3 Mos. Term	# of Borrowers	47	29	18	0.62
		₱ Released	537,000	337,000	200,000	0.59
	TOTAL	# of Borrowers	362	397	(35)	(0.09)
		₱ Released	4,278,000	4,375,000	(97,000)	(0.02)
Loan Collection	6 Mos. Term	Principal	3,888,643	4,157,072	(268,429)	(0.06)
		Interest	787,378.66	759,383	27,996	0.04
	3 Mos. Term	Principal	547,489.50	374,493	172,997	0.46
		Interest	64,648	41,097	23,551	0.57
	TOTAL	Principal	4,436,133	4,531,565	(95,432)	(0.02)
		Interest	852,027	800,480	51,547	0.06
Collection of Past Due Accts. (more than 365 days)		Principal	226,431.82	98,264	128,168	1.30
		Interest	58,003.36	26,796	31,207	1.16
CBU Collection			949,887.50	605,086	344,801	0.57
Total Revenues			1,093,990	1,380,516	(286,526)	(0.21)
Total Expenses			1,752,901	3,842,034	(2,089,133)	(0.54)
Net Surplus (Deficit)			(658,911)	(2,461,518)	1,802,607	(0.73)
Total Assets as of December 31			4,985,915	5,481,398	(495,483)	(0.09)
Total Liabilities as of December 31			3,899,241	3,987,100	(87,859)	(0.02)
Total Fund Balance as of December 31			1,086,674	1,494,298	(407,624)	(0.27)

  
**GLORIA P. DAGATAN, RGC**  
 President

  
**JOSE P. CASTILLO, JR. MA. ECO**  
 Treasurer

  
**MARIE KRIS M. ARENDAIN**  
 ADMIN-Supervisor



# OFFICER SERVICE AWARDEE

**20 YEARS**

**15 YEARS**

**10 YEARS**



GLORIA P. DAGATAN, RGC



DR. VICTOR BONIFACIO O. HOFILEÑA



NORMA T. GARCIA



VICTORIA T. PRE, Ph.D.

# EMPLOYEE SERVICE AWARDEES

**25 YEARS**



PASTOR GENER J. MENESES

**20 YEARS**



ROSELLE A. CALIBO

**15 YEARS**



JESSIE B. COLOMA



CHERRILYN E. LOPEZ



ENALLY S. GARCIA

**10 YEARS**



MERMAR V. ATON



CLARISSA M. BORJA



JONATHAN N. CALACAT



JESSIE T. LACAP



ANTONIO M. LIMEN



ELAISA E. DAIZ

# MEMBERS LOYALTY AWARDEES

## 50 YEARS



**Abas, Aquilina P.**  
Passbook No. 426



**Bravo, Ninfa A.**  
Passbook No. 302



**Buladaco, Democrito D.**  
Passbook No. 504



**Cedeño, Evangelina A.**  
Passbook No. 431



**Olarte, Socorro R.**  
Passbook No. 318



**De Guzman, Gloria A.**  
Passbook No. 334



**Fedillaga, Velma A.**  
Passbook No. 303



**Galenzoga, Reynalda A.**  
Passbook No. 317

## 45 YEARS



**Montaner, Antonio B Sr.**  
Passbook No. 1005



**Francisco, Lydia B.**  
Passbook No. 1405



**Liray, Rosita U.**  
Passbook No. 1149

## 40 YEARS



**Flores, Judith C.**  
Passbook No. 1936



**Fetalver, Clarita G.**  
Passbook No. 1857



**Amarille, Segundina C.**  
Passbook No. 1841



**Gregorio, Virginia P.**  
Passbook No. 1844



**Corral, Margie P.**  
Passbook No. 1853



**Tengga, Minerva C.**  
Passbook No. 1825



**Lagumbay, Gloria G.**  
Passbook No. 1831



**Bacalso, Oliva O.**  
Passbook No. 1837



**Gonzales, Mauricia J.**  
Passbook No. 1855



**Lauron, Virginia C.**  
Passbook No. 1838



**Capundag, Felixberta A.**  
Passbook No. 1321



**Baguio, Dalmacia S.**  
Passbook No. 1570

---

## 35 YEARS

---



**Balolong, Perseveranda C.**  
Passbook No. 2651



**Josol, Lilia B.**  
Passbook No. 2649



**Alfanta, Cirillo M.**  
Passbook No. 2675



**Biliran, Rosario P.**  
Passbook No. 2700



**Bulano, Diosdado C.**  
Passbook No. 2647



**Sabornido, Joventino P.**  
Passbook No. 2652



**Vallejo, Ernesto L.**  
Passbook No. 2644

# 30 YEARS



**Aberion, Bernardita S.**  
Passbook No. 3743



**Aliman, Predencia R.**  
Passbook No. 3696



**Amigable, Leonida L.**  
Passbook No. 3472



**Amparado, Daniel M.**  
Passbook No. 3730



**Arabilla, Leonor S.**  
Passbook No. 3740



**Arriba, Dely Q.**  
Passbook No. 3575



**Balan, Rosalina C.**  
Passbook No. 3671



**Buena, Fidela L.**  
Passbook No. 3615



**Calacar, Arsenia S.**  
Passbook No. 3599



**Candelario, Gina Mae C.**  
Passbook No. 31134



**Capuyan, Dolores B.**  
Passbook No. 3656



**Chan, Felomina B.**  
Passbook No. 3538



**Gamolo, Primo H.**  
Passbook No. 3474



**Heby, Geruncia C.**  
Passbook No. 3528



**Lloren, Margarita G.**  
Passbook No. 3502



**Manglicmot, Lydia N.**  
Passbook No. 3477



**Manigque, Jimmy A.**  
Passbook No. 3512



**Manungas, Engracia N.**  
Passbook No. 3481



**Moncal, Erlina D.**  
Passbook No. 3732



**Osorio, Rebecca B.**  
Passbook No. 3679



**Palo, Ma. Normita**  
Passbook No. 3733



**Pechuano, Epefania L.**  
Passbook No. 3592



**Penaso, Lucila C.**  
Passbook No. 3602



**Perono, Fe M.**  
Passbook No. 3565



**Podador, Esther I.**  
Passbook No. 3639



**Quintanilla, Lucia A.**  
Passbook No. 3647



**Fidelisima, Ramos M.**  
Passbook No. 3718



**Ras, Eusterio D.**  
Passbook No. 3746



**Reyes, Erlinda C.**  
Passbook No. 3523



**Rigodon, Julieta**  
Passbook No. 3660



**Samantila Jr., Alfredo P.**  
Passbook No. 3517



**Siarot, Nilda P.**  
Passbook No. 3739



**Sosmeña, Aniceta D.**  
Passbook No. 3682



**Tan, Lucita P.**  
Passbook No. 3531



**Teves, Rosario G.**  
Passbook No. 3577



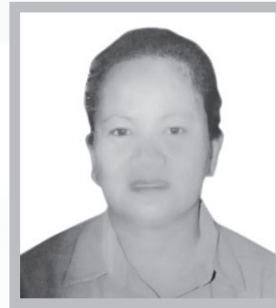
**Venoso, May Anne Lena L.**  
Passbook No. 3530



**Yanoyan, Lucia M.**  
Passbook No. 3680



**Yap, Emerita O.**  
Passbook No. 3571



**Besinan, Catherine T.**  
Passbook No. 3534



**Eltanal, Jolito C.**  
Passbook No. 3508



**Dela Cruz, Ellen S.**  
Passbook No. 3756



**Altizo, Thelma B.**  
Passbook No. 624



**Amigleo, Evelyn S.**  
Passbook No. 3535



**Balbido, Erlinda S.**  
Passbook No. 3593



**Comoda, Veronica S.**  
Passbook No. 3667

# Member Success Stories



**ALFREDO B. PICHON JR.**

“I started SAMULCO as member-owner last 2010. Si SAMULCO nakita nako na isa sa makatabang sa ako. What caught my attention to be part of SAMULCO is curiosity kung unsa ba jud ni na Cooperative and after how many years I find it good so nag try ko ug hiram ug kwarta for business. My first loan was 10,000 and my second loan was 50,000 for my business which is Furniture, slowly but surely okay ang dagan and hinay hinay pud ko established sa ako Sand and Gravel na business. Naa pud TRUST sa ako ang SAMULCO and dako pud ako trust ani na Cooperative. Honestly speaking, successful jud ko gamay karon. Because of these nakapahaman ko ug pa skwela sa ako mga anak na Nurse and HRM. I have my Sand and Gravel, 3 Trucks and Furniture as business. Base sa ako 8 years of experience as member-owner of SAMULCO, I highly recommend SAMULCO kay isa ni siya na nakatabang and partner sa ako business. It’s good to be part of SAMULCO and very thankful!”



**NIDA G. BANGCAS**

Ako si **Nida G. Bangcas** nagpuyo sa Brgy. Sto. Niño Tugbok District, Davao City 52 years old ug 23 years nga miyembro sa SAMULCO. Sa una sa dili pako member sa SAMULCO, wala ko kahibalo unsay loan. Isa sa classmate nako sa College nga si Angelita Basilio taga-Maa siya ang nagrecruit sa akoga nga mo-attend ko ug seminar aron masabtan nako unsay makuha sa member sa SAMULCO. Sa dihang member nako akong gisulayan ug loan. Kay kong magloan muanam kadako ang atong share capital kay duha gibasihan ang loan. Kung magsige ug loan ang member makakuha ug patronage refund ug dividend.

Dako kayo ang matabang ni SAMULCO sa among pagpuyo tungod kay mapahaman namo ang among anak nga kamagulangan. BSMT graduate sa DMMA ug karon employed na siya as 3rd MATE OFFICER OF STDLT-NIELSEN COMPANY. Second child, newly graduate sa HCDC (BSBA) major HRDM ug karon usa na siya ka intern sa LandBank. Nakapalit mi ug lote sa Bago O’shiro ug sa Brgy. Sto. Nino atong 2015 nag-apply ko ug loan P300,000.00 mao akong gisugod ug pabalay ug na magpa-member sa SAMULCO. Ug karon usa napod siya sa tabang sa Matina Branch Manager Sir Christopher Onse na-aprobahan ang iyahang loan. Nakapalit sad mi ug BASAS nga pasaheroan diri sa Mintal para aduna pod extra income.

So dako kayo akong pagpasalamat ni “SAMULCO” the staff ilabina gyud kay sin base sa maayong pagdala sa Matina Branch. Sa makausa pa “DAGHAN KAAYONG SALAMAT. MABUHAY ANG SAMULCO.



**CYNTHIA I. BARSALES**

Ako si **Cynthia I. Barsales** 57 years old usa ka member sa SAMULCO- Matina Branch. Dako kayo ang akong pagpasalamat sa SAMULCO (Dept. Ma’am Jona) sa mga program diin natabangan ang mga member nga ma-celebrate ang paginabuhian/madugangan ang income. Ang SAMULCO maoy magtabang sa ako ug sa uban pang mga member nga natagaan og mga tainings sa nagkalain-lain nga ilang field of interest diin haom sa ilang gusto og giganahan.

Ang akong napili mao ang pagpatubo og mushroom o Ohong kauban sa pagtudlo sa Dept of Agriculture Research Diversion nahimong malamboon ang among project. Tuod man pagkatapos sa among training namugna ang Davao Region Mushroom Growers Association og usa ako nga napili nga nahimong Board of Director diin nagrepresent sa SAMULCO kay nay mga dagkong Association/Cooperative nga magrepresent matag Association.

Busan paman karon dako kayo ang tabang sa among Family kining among project kaysa karon naa na more or less 2,000 fruiting bags og nagabot ang among harvest sa 4-8 kilos, 2-3 times a week kami magharvest. “Naa nay kita naa pa jud libreng masud-an nga masustansya.

Sa tabang sa Dept. of Agriculture nagimbita sila sa amo sa nagkalain lain nga mga Mall Abreeza, Felcris Centrale nga magexhibit tuod man naa jud maayong kita.

Daghan pud mga invitation ang DA sa mga exposure sa entrepreneur sama sa 1st Mindanao Technology Forum-Community Based Participatory Action Research CPAR Congress held in D’Leonor, Agribusiness support for Promotion and Investment in Regional Expositioin ASPIRE held in Abreeza og daghan pa.

Sa karon daghan pud mga moabot nga mga grant gikan sa mga LGU nga mahinum matabang sa association.

Daghan Salamat!



**JANERY L. INTING**

Akong mama ang nag inganyo nako para mag pa member ug SAMULCO para maka avail pod ko sa mga benefits. Nag pa member ko sa SAMULCO kay para maka avail ko sa mga benefits ug maka avail kog loan sa gamay lang na interest para pandungag sa capital sa akong gamay na negosyo. Proud kaayo ko na usa ka member sa SAMULCO kay dako jud kaayo natabang sa amoa kay hinay-hinay nilambo ug nadugangan pa akong gamay na negosyo kay ako jud gi ampingan akong loan para maadto jud sa tama ug maka palambo jud sa amo. Ug dako kong pasalamat sa manager sa buhangin sa pag asalig sa akoga para maka loan para ma improve akong negosyo, sa pagka karon naa koy duha ka tindahan, pisonet, boarding house, jeep ug wing van. Sukad pa sa una kauban jud nako ang samulco sa among paglambo! Daghang salamat.

### 51st GA



### CHILDREN'S PARTY



### CALINAN OPENING



### PANABO OPENING



### AFLATOUN



### FINANCIAL SEMINAR



### COOP NATCCO PARTYLIST SEMINAR



### GAD TRAINING



### FEEDING PROGRAM



### GENDER TRAINING



### 51st FOUNDATION DAY Awarding Ceremony



### GENERAL STAFF MEETING





# CHRISTMAS GIFT GIVING



# MID-YEAR Operation Planning Seminar



# GROUND BREAKING



# MEDIATION SESSION



# LAB COOP OATH TAKING



# OPERATION TULI



# LAB COOP OFFICERS



# OWNERSHIP MEETING



# SCHOLARS' ORIENTATION



# STA. ANA FIESTA CELEBRATION



# TREE PLANTING



# GENERAL ASSEMBLY WORKING COMMITTEES 2019

## GENERAL ASSEMBLY COMMITTEE

Joselito O. Santillan ..... Chairperson  
 Ruel S. Ricabo, RCE ..... Vice-Chairperson  
 All Committee Heads ..... Member  
 Branch Managers ..... Members

## ANNUAL BUDGET COMMITTEE

Ruel S. Ricabo, RCE ..... Chairperson  
 Mark Bryan C. Borinaga, CPA..... Vice-Chairperson  
 Eduardo D. Saladas ..... Member  
 Mel Joy B. Salazar, MBA ..... Member  
 Tita G. Yuson, CPA..... Member

## AMENDMENTS & RESOLUTIONS COMMITTEE

Victor Bonifacio O. Hofileña, M.D..... Chairperson  
 Gina Mae C. Candelario, CPA..... Vice-Chairperson  
 Mark Bryan C. Borinaga, CPA..... Member  
 Ruel S. Ricabo, RCE ..... Member  
 Jose P. Castillo, Jr. M. Econ..... Member

## AWARDS COMMITTEE

Gloria P. Dagatan, RCE..... Chairperson  
 Arlinda T. Mantalaba ..... Vice-Chairperson  
 Jonalyn R. Melon ..... Member  
 Ma. Corazon M. Ayudante..... Member  
 Joselito O. Santillan ..... Member  
 Ruel S. Ricabo,RCE ..... Member  
 All Branch Managers ..... Member

## DOCUMENTATION/TECHNICAL & SOUND SYSTEM COMMITTEE

Rey D. Labasano, LI. B..... Chairperson  
 Aileen B. Lee ..... Vice- Chairperson  
 Alexis D. Nierves..... Member  
 Jimilili Marie Y. Chavez..... Member  
 All MIS Staff..... Member

## G.A. BUDGET COMMITTEE

Eduardo D. Saladas ..... Chairperson  
 John Mark V. Limbago..... Vice-Chairperson  
 Arlinda T. Mantalaba ..... Member  
 Mark Bryan C. Borinaga, CPA..... Member

## VENUE PREPARATION & RETRIEVAL/LOGISTICS COMMITTEE

Ricardo P. Pastera..... Chairperson  
 Christopher A. Onse ..... Vice-Chairperson  
 Pastor Gener J. Meneses ..... Member  
 Jerold L. Orjaliza ..... Member  
 Jonathan N. Calacat..... Member  
 Selected Staff ..... Member

## MEDICAL COMMITTEE

Daisy T. Obero, CPA..... Chairperson  
 Agnes P. Butong ..... Vice-Chairperson  
 All Polyclinic Staff ..... Member  
 Selected Medical Volunteers ..... Member

## DOOR PRIZES COMMITTEE

Merlina A. Encarnacion ..... Chairperson  
 Gloria P. Dagatan, RGC ..... Vice-Chairperson  
 Eduardo D. Saladas ..... Member  
 Aileen B. Lee ..... Member  
 Selected Staff ..... Members

## SECRETARIAT & REGISTRATION COMMITTEE

Felicitas H. Gil..... Chairperson  
 Tita G. Yuson, CPA..... Vice-Chairperson  
 Mark Bryan C. Borinaga, CPA..... Member  
 Jojean E. Ranario..... Member  
 Selected Staff ..... Members

## SECURITY AND SAFETY COMMITTEE

Jose P. Castillo, Jr. Ma. Econ..... Chairperson  
 Pastor Gener J. Meneses ..... Vice-Chairperson  
 Jojean E. Ranario..... Member

## SOUVENIR PROGRAM COMMITTEE

Felicitas H. Gil..... Chairperson  
 Gloria P. Dagatan, RGC ..... Vice-Chairperson  
 Victoria T. Pre, Ph.D ..... Member  
 Ma. Corazon M. Ayudante..... Member  
 Jealene P. Bautista ..... Member  
 Jimilili Marie Y. Chavez..... Member

## THANKSGIVING MASS COMMITTEE

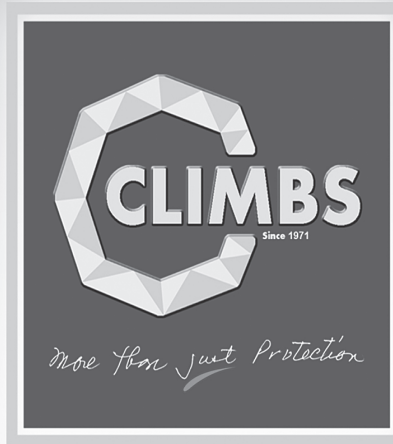
Carolina G. Carumba ..... Chairperson  
 Erlinda M. Tuble ..... Vice-Chairperson  
 Jonalyn R. Melon ..... Member  
 Tita G. Yuson, CPA..... Member  
 All GKK SAMULCO Officers ..... Member

## WAYS & MEANS/SOLICITATION/RAFFLE TICKET COMMITTEE

Gina Mae Candelario, CPA..... Chairperson  
 Ruel S. Ricabo, RCE ..... Vice-Chairperson  
 Eduardo D. Saladas ..... Member  
 Ma. Corazon M. Ayudante..... Member  
 Jealene P. Bautista ..... Member  
 Jimilili Marie Y. Chavez..... Member  
 All Branch Managers & Supervisors ..... Members

## ELECTION COMMITTEE

Erlinda M. Tuble ..... Chairperson  
 Larry P. Esparis ..... Vice-Chairperson  
 Nilda B. Siarot..... Secretary  
 Corazon P. Ingking ..... Member  
 Carmelita L. Medel ..... Member



**Life Individual Insurance**

Permanent Plans (Microinsurance)  
Endowment Plans (Microinsurance)

**Life Group Insurance**

Group Yearly Renewable Term  
Coop Loan Protection Plan  
Coop Life Savings Plan

**Non-Life Standard Products**

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Motor Vehicle Insurance  
Personal Accident Insurance  
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Money Security Payroll Robbery  
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# NATCCO NETWORK

NATCCO 4.0: POSITIONING COOPERATIVES IN A DIGITAL ECONOMY



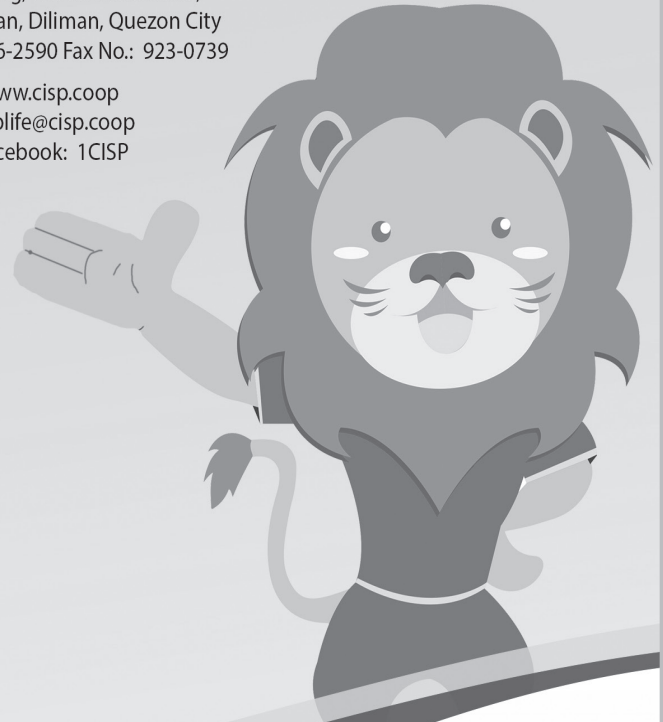


## 1 COOPERATIVE INSURANCE SYSTEM OF THE PHILIPPINES LIFE AND GENERAL INSURANCE (1CISP)

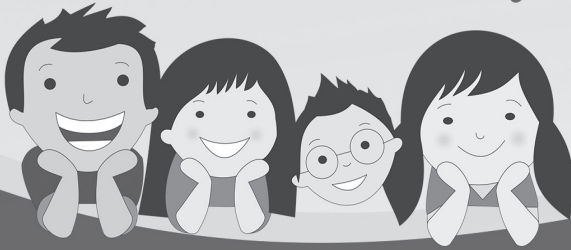
### Head Office:

CISP Building, No. 80 Malakas St.,  
Brgy. Pinyahan, Diliman, Quezon City  
924-0471; 436-2590 Fax No.: 923-0739

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cislife@cisp.coop  
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- 2.) Group Yearly Renewable Term (GYRT)
- 3.) Savings Incentive Insurance (SII)

#### **Microinsurance**

- 1.) Group-Basic Life Insurance Security System (G-BLISS)
- 2.) Student Insurance Plan (SIP)
- 3.) Personal Accident Insurance Card (I-Card)
- 4.) KOOPamilya Plan

#### **Individual Plans**

- 1.) 5 Pay 15 years Endowment
- 2.) 7 Pay 15 years Endowment
- 3.) Whole life with Anticipated Endowment

### **NON-LIFE INSURANCE**

- 1.) Motor Car Insurance
- 2.) Fire Insurance
- 3.) Personal Accident
- 4.) Home Protect
- 5.) Miscellaneous Casualty Insurance
- 6.) Engineering Risks
- 7.) Bonds

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- 2.) Capability and Training Program through partnership
- 3.) Health & Allied Services through partnership



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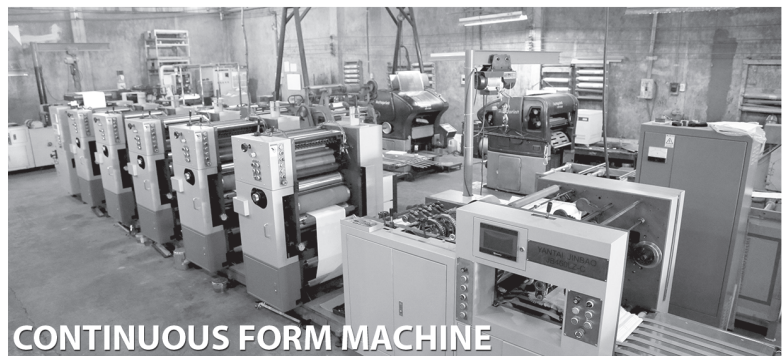


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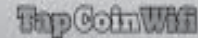
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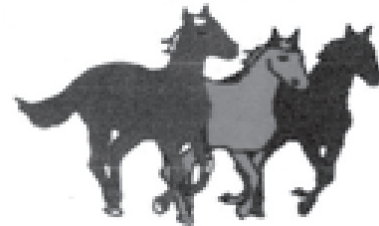
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